## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

### FORM 8-K

### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest reported event): August 1, 2013

### BEAZER HOMES USA, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation)

001-12822 (Commission File Number) 54-2086934 (IRS Employer Identification No.)

1000 Abernathy Road, Suite 260 Atlanta Georgia 30328 (Address of Principal Executive Offices)

(770) 829-3700 (Registrant's telephone number, including area code)

### None

(Former name or former address, if changed since last report)

neck the a ovisions:	ppropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition

On August 1, 2013, Beazer Homes USA, Inc. issued a press release announcing results of operations for the three and nine months ended June 30, 2013. A copy of the press release is attached hereto as exhibit 99.1.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Earnings Press Release dated August 1, 2013

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:

BEAZER HOMES USA, INC.

Date: August 1, 2013

/s/ Kenneth F. Khoury

Kenneth F. Khoury Executive Vice President, Chief Administrative Officer and General Counsel

## Beazer Homes Reports Improved Third Quarter Results Highlighted by Higher Margins and Faster Sales Pace

**ATLANTA, August 1, 2013** - Beazer Homes USA, Inc. (NYSE: BZH) (www.beazer.com) today announced its financial results for the quarter and nine months ended June 30, 2013.

The Company's third quarter results included notable progress on its Path-to-Profitability strategies, including increased margins and higher sales per active community. Adjusted EBITDA was \$21.8 million for the quarter, up from \$4.0 million in the third quarter of Fiscal 2012. Year-to-date orders were up slightly over last year, while orders for the third quarter were down year-over-year due to an expected decline in community count. With an aggressive land acquisition strategy underway, the Company expects a materially higher community count by the end of Fiscal 2014.

"We were pleased with the continued improvement in both our key operational metrics and our financial results for the third quarter," said Allan Merrill, CEO of Beazer Homes. "With improved homebuilding gross margins, higher average sales prices and strict control over operating expenses, we are poised to report positive net income in our fiscal fourth quarter and expect to report our first full year of profitability in nearly a decade for fiscal 2014."

Summary results for the quarter and nine months ended June 30, 2013 are as follows (per share amounts are calculated after giving effect to a 1-for-5 reverse stock split completed on October 11, 2012, as applicable):

### Q3 Results from Continuing Operations (unless otherwise specified)

	Quarter Ended June 30,					
		2013		2012		Change
New Home Orders		1,381		1,555		(11.2)%
LTM orders per month per community		2.7		2.2		22.7 %
Cancellation rates		20.0%		24.5%		-450 bps
Total Home Closings		1,234		1,109		11.3 %
Average sales price from closings (in thousands)	\$	253.8	\$	227.3		11.7 %
Homebuilding revenue (in millions)	\$	313.1	\$	252.1		24.2 %
Homebuilding gross profit margin, excluding impairments and abandonments (I&A)		17.1%		10.5%		660 bps
Homebuilding gross profit margin, excluding I&A and interest amortized to cost of sales		20.3%		16.7%		360 bps
Loss from continuing operations before income taxes (in millions)	\$	(5.9)	\$	(37.9)	\$	32.0
Benefit from (provision for) income taxes (in millions)	\$	0.4	\$	(0.1)	\$	0.5
Net loss from continuing operations (in millions)	\$	(5.4)	\$	(38.0)	\$	32.6
Basic Loss Per Share	\$	(0.22)	\$	(1.92)	\$	1.70
Inventory impairments (in millions)	\$	_	\$	(5.8)	\$	5.8
Net loss from continuing operations excluding inventory impairments (in millions)	\$	(5.4)	\$	(32.2)	\$	26.8
Land and land development spending (in millions)	\$	161.8	\$	40.5	\$	121.3
Total Company Adjusted EBITDA (in millions)	\$	21.8	\$	4.0	\$	17.8

### Nine Month Results from Continuing Operations (unless otherwise specified)

	 Nin	e Ivion	tns Ended Jui	ne 30,	
	2013		2012		Change
New Home Orders	 3,834		3,791		1.1%
LTM orders per month per community	2.7		2.2		22.7%
Cancellation rates	21.1%		26.0%		-490 bps
Total Home Closings	3,399		2,820		20.5%
Average sales price from closings (in thousands)	\$ 248.0	\$	222.9		11.3%
Homebuilding revenue (in millions)	\$ 843.0	\$	628.5		34.1%
Homebuilding gross profit margin, excluding impairments and abandonments (I&A) (a)	16.0%		11.4%		460 bps
Homebuilding gross profit margin, excluding I&A and interest amortized to cost of sales (a)	19.3%		18.0%		130 bps
Loss from continuing operations before income taxes (in millions)	\$ (44.5)	\$	(111.7)	\$	67.2
Benefit from income taxes (in millions)	\$ 1.0	\$	36.4	\$	(35.4)
Net loss from continuing operations (in millions)	\$ (43.5)	\$	(75.3)	\$	31.8
Basic Loss Per Share	\$ (1.77)	\$	(4.48)	\$	2.71
Loss on debt extinguishment (in millions)	\$ (3.6)	\$	(2.7)	\$	(0.9)
Inventory impairments (in millions)	\$ (2.2)	\$	(10.5)	\$	8.3
Net loss from continuing operations excluding inventory impairments and loss on debt extinguishment (in millions)	\$ (37.7)	\$	(62.1)	\$	24.4
Land and land development spending (in millions)	\$ 314.4	\$	140.6	\$	173.8
Total Company Adjusted EBITDA (in millions)	\$ 44.7	\$	6.8	\$	37.9

Nine Months Ended June 30

(a) This homebuilding gross profit for the nine months ended June 30, 2012 includes an \$11.0 million warranty recovery which contributed 180 bps to this margin.

### As of June 30, 2013

- Total cash and cash equivalents: \$544.4 million, including unrestricted cash of approximately \$298.3 million
- Stockholders' equity: \$228.0 million
- Total backlog from continuing operations: 2,358 homes with a sales value of \$646.1 million, compared to 2,421 homes with a sales value of \$572.8 million as of June 30, 2012
- Land and lots controlled: 26,966 lots (79.4% owned), an increase of 7.5% from June 30, 2012

### **Conference Call**

The Company will hold a conference call on August 1, 2013 at 10:00 am ET to discuss these results. Interested parties may listen to the conference call and view the Company's slide presentation over the internet on the "Investor Relations" page of the Company's website, <a href="https://www.beazer.com">www.beazer.com</a>. In addition, the conference call will be available by telephone at 800-619-8639 (for international callers, dial 312-470-7002). To be admitted to the call, verbally supply the pass code "BZH". A replay of the conference call will be available, until 5:00 PM ET on August 8, 2013, at 888-566-0432 (for international callers, dial 203-369-3046) with pass code "3740." A replay of the webcast will be available at <a href="https://www.beazer.com">www.beazer.com</a> for approximately 30 days.

Headquartered in Atlanta, Beazer Homes is one of the country's 10 largest single-family homebuilders. The Company's homes meet or exceed the benchmark for energy-efficient home construction as established by ENERGY STAR® and are designed with flexible floorplan options to meet the personal preferences and lifestyles of its buyers. In addition, the Company is committed to providing a range of preferred lender choices to facilitate transparent competition between lenders and enhanced customer

service. The Company offers homes in 16 states, including Arizona, California, Delaware, Florida, Georgia, Indiana, Maryland, Nevada, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, Tennessee, Texas and Virginia. Beazer Homes is listed on the New York Stock Exchange under the ticker symbol "BZH." For more info visit Beazer.com, or check out Beazer on Facebook and Twitter.

This press release contains forward-looking statements. These forward-looking statements represent our expectations or beliefs concerning future events, and it is possible that the results described in this press release will not be achieved. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, among other things, (i) economic changes nationally or in local markets, including changes in consumer confidence, changes in the level of housing starts, declines in employment levels, inflation and changes in the demand and prices of new homes and resale homes in the market; (ii) a slower economic rebound than anticipated, coupled with persistently high unemployment and additional foreclosures; (iii) estimates related to homes to be delivered in the future (backlog) are imprecise as they are subject to various cancellation risks which cannot be fully controlled; (iv) a substantial increase in mortgage interest rates, increased disruption in the availability of mortgage financing or a change in tax laws regarding the deductibility of mortgage interest; (v) factors affecting margins such as decreased land values underlying lot option agreements, increased land development costs on communities under development or delays or difficulties in implementing initiatives to reduce production and overhead cost structure; (vi) the final outcome of various putative class action lawsuits, multi-party suits and similar proceedings as well as the results of any other litigation or government proceedings and fulfillment of the obligations in the Deferred Prosecution Agreement and consent orders with governmental authorities and other settlement agreements; (vii) our cost of and ability to access capital and otherwise meet our ongoing liquidity needs including the impact of any downgrades of our credit ratings or reductions in our tangible net worth or liquidity levels; (viii) our ability to comply with covenants in our debt agreements or satisfy such obligations through repayment or refinancing; (ix) estimates related to the potential recoverability of our deferred tax assets; (x) increased competition or delays in reacting to changing consumer preference in home design; (xi) shortages of or increased prices for labor, land or raw materials used in housing production; (xii) additional asset impairment charges or writedowns; (xiii) the impact of construction defect and home warranty claims; (xiv) the cost and availability of insurance and surety bonds; (xv) delays in land development or home construction resulting from adverse weather conditions; (xvi) potential delays or increased costs in obtaining necessary permits and possible penalties for failure to comply with laws, regulations and governmental policies; (xvii) the performance of our joint ventures and our joint venture partners; (xviii) potential exposure related to additional repurchase claims on mortgages and loans originated by Beazer Mortgage Corp.; (xix) effects of changes in accounting policies, standards, quidelines or principles; or (xx) terrorist acts, acts of war and other factors over which the Company has little or no control. Any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by law, we do not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time and it is not possible for management to predict all such factors.

CONTACT: Beazer Homes USA, Inc. Carey Phelps Director, Investor Relations & Corporate Communications 770-829-3700 investor.relations@beazer.com

-Tables Follow-

## BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (\$ in thousands, except per share data)

		Three Mo	nths l	Ended		Nine Months Ended					
		Jun	e 30,		June 30,						
		2013		2012		2013		2012			
Total revenue	\$	314,439	\$	254,555	\$	849,243	\$	634,746			
Home construction and land sales expenses		260,324		227,505		712,930		560,564			
Inventory impairments and option contract abandonments		_		5,819		2,229		10,492			
Gross profit		54,115		21,231		134,084		63,690			
Commissions		13,078		10,776		35,406		27,522			
General and administrative expenses		29,612		27,867		84,735		82,380			
Depreciation and amortization		2,953		3,743		8,761		9,336			
Operating income (loss)		8,472		(21,155)		5,182		(55,548)			
Equity in (loss) income of unconsolidated entities		(310)		48		(206)		(25)			
Loss on extinguishment of debt		_		_		(3,638)		(2,747)			
Other expense, net		(14,036)		(16,804)		(45,858)		(53,342)			
Loss from continuing operations before income taxes		(5,874)		(37,911)		(44,520)		(111,662)			
(Benefit from) provision for income taxes		(432)		145		(1,028)		(36,438)			
Loss from continuing operations		(5,442)		(38,056)		(43,492)		(75,224)			
Loss from discontinued operations, net of tax		(346)		(1,828)		(2,324)		(3,869)			
Net loss	\$	(5,788)	\$	(39,884)	\$	(45,816)	\$	(79,093)			
Weighted average number of shares:											
Basic and Diluted		24,770		19,810		24,571		16,777			
Basic and Diluted loss per share:											
Continuing Operations	\$	(0.22)	\$	(1.92)	\$	(1.77)	\$	(4.48)			
Discontinued Operations	\$	(0.01)	\$	(0.09)	\$	(0.09)	\$	(0.23)			
Total	\$	(0.23)	\$	(2.01)	\$	(1.86)	\$	(4.71)			
			Ju	onths Ended ne 30,	Nine Mo Ju			80,			
Capitalized interest in inventory beginning of period		2013 \$ 45,5		2012 \$ 47.24	<u> </u>	2013		2012 \$ 45,973			
Capitalized interest in inventory, beginning of period Interest incurred				\$ 47,24		\$ 38,190					
		28,7	00	31,23		86,361		95,950			
Capitalized interest impaired	o e le	\M		(22	۷)	_		(275)			
Interest expense not qualified for capitalization and included as expense	oune	14,2	252)	(17,23	3)	(46,709)	)	(55,147)			

(9,996)

\$ 50,019

(15,649)

\$ 45,373

(27,823)

\$ 50,019

(41,128)

\$ 45,373

Capitalized interest amortized to house construction and land sales

Capitalized interest in inventory, end of period

## BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (\$ in thousands, except share and per share data)

	J	June 30, 2013	Sej	otember 30, 2012
ASSETS				
Cash and cash equivalents	\$	298,346	\$	487,795
Restricted cash		246,013		253,260
Accounts receivable (net of allowance of \$2,045 and \$2,235, respectively)		26,066		24,599
Income tax receivable		3,080		6,372
Inventory				
Owned inventory		1,265,112		1,099,132
Land not owned under option agreements		7,880		12,420
Total inventory		1,272,992		1,111,552
Investments in unconsolidated entities		42,477		42,078
Deferred tax assets, net		7,076		6,848
Property, plant and equipment, net		16,734		18,974
Other assets		30,133		30,740
Total assets	\$	1,942,917	\$	1,982,218
LIABILITIES AND STOCKHOLDERS' EQUITY				
Trade accounts payable	\$	79,625	\$	69,268
Other liabilities		126,746		147,718
Obligations related to land not owned under option agreements		2,904		4,787
Total debt (net of discounts of \$2,341 and \$3,082, respectively)		1,505,656		1,498,198
Total liabilities	\$	1,714,931	\$	1,719,971
Stockholders' equity:				
Preferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued)	\$	_	\$	_
Common stock (par value \$0.001 per share, 63,000,000 shares authorized, 25,090,653 and 24,601,830 issued and outstanding, respectively)		25		25
Paid-in capital		845,549		833,994
Accumulated deficit		(617,588)		(571,772)
Total stockholders' equity	-	227,986		262,247
Total liabilities and stockholders' equity	\$	1,942,917	\$	1,982,218
Inventory Breakdown				
Homes under construction	\$	324,619	\$	251,828
Development projects in progress		498,363		391,019
Land held for future development		341,995		367,102
Land held for sale		10,648		10,149
Capitalized interest		50,019		38,190
Model homes		39,468		40,844
Land not owned under option agreements		7,880		12,420
Total inventory	\$	1,272,992	\$	1,111,552

# BEAZER HOMES USA, INC. CONSOLIDATED OPERATING AND FINANCIAL DATA – CONTINUING OPERATIONS (\$ in thousands, except otherwise noted)

		Quarter Ended June 30,					Nine Months Ended June 30,					
SELECTED OPERATING DATA		2013		2012		2013		2012				
Closings:												
West region		550		455		1,553		1,194				
East region		370		382		1,106		984				
Southeast region		314		272		740		642				
Total closings	_	1,234		1,109		3,399	_	2,820				
New orders, net of cancellations:												
West region		614		730		1,696		1,688				
East region		389		486		1,140		1,237				
Southeast region		378		339		998		866				
Total new orders	_	1,381		1,555		3,834	_	3,791				
Backlog units at end of period:												
West region		982		1,064		982		1,064				
East region		781		891		781		891				
Southeast region		595		466		595		466				
Total backlog units		2,358	_	2,421		2,358		2,421				
Dollar value of backlog at end of period (in millions)	\$	646.1	\$	572.8	\$	646.1	\$	572.8				
Homebuilding Revenue:												
West region	\$	132,803	\$	97,356	\$	360,052	\$	245,420				
East region		111,333		98,850		324,334		255,519				
Southeast region		68,993		55,865		158,639		127,601				
Total homebuilding revenue	\$	313,129	\$	252,071	\$	843,025	\$	628,540				

		Quarter Ended June 30,					Nine Months Ended June 30						
SUPPLEMENTAL FINANCIAL DATA		2013		2012		2013		2012					
Revenues:													
Homebuilding	\$	313,129	\$	252,071	\$	843,025	\$	628,540					
Land sales and other		1,310		2,484		6,218		6,206					
Total	\$	314,439	\$	254,555	\$	849,243	\$	634,746					
Gross profit:													
Homebuilding	\$	53,588	\$	20,656	\$	132,471	\$	61,475					
Land sales and other		527		575		1,613		2,215					
Total	\$	54,115	\$	21,231	\$	134,084	\$	63,690					

Reconciliation of homebuilding gross profit before impairments and abandonments and interest amortized to cost of sales and the related gross margins to homebuilding gross profit and gross margin, the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that this information assists investors in comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective level of impairments and level of debt. Homebuilding gross profit for the nine months ended June 30, 2012 included an \$11.0 million warranty recovery which added 180 basis points to homebuilding gross profit before impairments and abandonments and interest amortized to cost of sales.

	Quarter Ended June 30,						Nine Months Ended June 30,						
	2013			2012			2013			2012			
Homebuilding gross profit	\$	53,588	17.1%	\$	20,656	8.2%	\$ 132,471	15.7%	\$	61,475	9.8%		
Inventory impairments and lot option abandonments (I&A)		_			5,819		2,229			10,492			
Homebuilding gross profit before I&A		53,588	17.1%		26,475	10.5%	134,700	16.0%		71,967	11.4%		
Interest amortized to cost of sales		9,996			15,649		27,823			41,128			
Homebuilding gross profit before I&A and interest amortized to cost of sales	\$	63,584	20.3%	\$	42,124	16.7%	\$ 162,523	19.3%	\$	113,095	18.0%		

Reconciliation of Adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, debt extinguishment, impairments and abandonments) to total company net loss (including discontinued operations), the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that Adjusted EBITDA assists investors in understanding and comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective capitalization, tax position and level of impairments.

	Quarter Ended June 30,					Nine Months	Ended June 30,			
	2013			2012		2013		2012		
Net loss	\$	(5,788)	\$	(39,884)	\$	(45,816)	\$	(79,093)		
Benefit from income taxes		(470)		150		(1,097)		(36,846)		
Interest amortized to home construction and land sales expenses, capitalized interest impaired, and interest expense not qualified for										
capitalization		24,248		33,104		74,532		96,550		
Depreciation and amortization and stock compensation amortization		3,590		4,456		11,036		12,582		
Inventory impairments and option contract abandonments		_		6,142		2,246		10,796		
Loss on debt extinguishment		_		_		3,638		2,747		
Joint venture impairment and abandonment charges		181		_		181		36		
Adjusted EBITDA	\$	21,761	\$	3,968	\$	44,720	\$	6,772		