# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest reported event): January 28, 2013

# BEAZER HOMES USA, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation)

001-12822 (Commission File Number) 54-2086934 (IRS Employer Identification No.)

1000 Abernathy Road, Suite 260 Atlanta Georgia 30328 (Address of Principal Executive Offices)

(770) 829-3700 (Registrant's telephone number, including area code)

#### None

(Former name or former address, if changed since last report)

heck the a ovisions:	ppropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition

On January 28, 2013, Beazer Homes USA, Inc. issued a press release announcing results of operations for the three months ended December 31, 2012. A copy of the press release is attached hereto as exhibit 99.1.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Earnings Press Release dated January 28, 2013

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:

BEAZER HOMES USA, INC.

Date: January 28, 2013

/s/ Kenneth F. Khoury

Kenneth F. Khoury Executive Vice President, Chief Administrative Officer and General Counsel

#### PRESS RELEASE

## **Beazer Homes Reports First Quarter Fiscal 2013 Results**

**ATLANTA, January 28, 2013** - Beazer Homes USA, Inc. (NYSE: BZH) (www.beazer.com) today announced its financial results for the quarter ended December 31, 2012.

"In the first quarter we achieved improvements in nearly every operational and financial metric compared to last year, including new orders, closings and adjusted EBITDA," said Allan Merrill, President and CEO of Beazer Homes. "Additionally we saw higher home sales prices and lower cancellation rates as most of our geographic markets continued to demonstrate signs of improvement. We remain committed to our path-to-profitability strategies, which are designed to enable us to return to sustained profitability as soon as possible."

On trends in the housing market, Mr. Merrill commented, "While there are still challenges to overcome before the industry can achieve a full turnaround, we believe that improvements in consumer confidence coupled with low mortgage rates and enhanced clarity regarding mortgage qualification procedures should provide support for both increased demand for new homes and improved new home pricing during the balance of the year."

Summary results for the quarter ended December 31, 2012 are as follows (all per share amounts are calculated after giving effect to a 1-for-5 reverse stock split completed on October 12, 2012):

### Q1 Results from Continuing Operations (unless otherwise specified)

	Quarter Ended December 31,					
		2012		2011		Change
New Home Orders		932		724		28.7%
LTM orders per month per community		2.5		1.9		31.6%
Cancellation rates		26.4%		35.1%		-730 bps
Total Home Closings		1,038		867		19.7%
Average sales price from closings (in thousands)	\$	235.5	\$	215.5		9.3%
Homebuilding revenue (in millions)	\$	244.4	\$	186.9		30.8%
Homebuilding gross profit margin, excluding impairments and abandonments (I&A) (a)		14.7%		13.3%		140 bps
Homebuilding gross profit margin, excluding I&A and interest amortized to cost of sales (a)		18.1%		20.2%		-210 bps
Loss from continuing operations before income taxes (in millions)	\$	(19.2)	\$	(35.0)	\$	15.8
Net (loss) income from continuing operations (in millions)	\$	(18.9)	\$	0.7	\$	(19.6)
Basic Per Share	\$	(0.78)	\$	0.05	\$	(0.83)
Inventory impairments (in millions)	\$	(0.2)	\$	(3.5)	\$	3.3
Net (loss) income from continuing operations excluding inventory impairments (in millions)	\$	(18.7)	\$	4.2	\$	(22.9)
Land and land development spending (in millions)	\$	90.0	\$	58.2	\$	31.8
Adjusted EBITDA (in millions)	\$	7.7	\$	3.8	\$	3.9

<sup>(</sup>a) Homebuilding gross profit for the quarter ended December 31, 2011 includes an \$11.0 million warranty recovery which contributed 590 bps to the margin

#### As of December 31, 2012

- Total cash and cash equivalents: \$648.2 million, including unrestricted cash of approximately \$396.7 million
- Stockholders' equity: \$242.6 million, not including \$9.4 million of mandatory convertible subordinated notes, which converted to 408,790 shares of common stock at maturity on January 15, 2013
- Total backlog from continuing operations: 1,817 homes with a sales value of \$478.3 million, compared to 1,307 homes with a sales value of \$315.8 million as of December 31, 2011
- Land and lots controlled: 25,104 lots (82.0% owned), a decrease of 3.4% from December 31, 2011

#### **Conference Call**

The Company will hold a conference call on January 31, 2013 at 9:30 am EST to discuss these results. Interested parties may listen to the conference call and view the Company's slide presentation over the internet by visiting the "Investor Relations" section of the Company's website at www.beazer.com. To access the conference call by telephone, listeners should dial 800-619-8639 or 312-470-7002. To be admitted to the call, verbally supply the passcode "BZH". A replay of the call will be available shortly after the conclusion of the live call. To access the replay, dial 866-429-0570 or 203-369-0912 and enter the passcode "3740" (available until 9:30 pm ET on February 7, 2013), or visit www.beazer.com. A replay of the webcast will be available at www.beazer.com for approximately 30 days.

Headquartered in Atlanta, Beazer Homes is one of the country's 10 largest single-family homebuilders. The Company's homes meet or exceed the benchmark for energy-efficient home construction as established by ENERGY STAR® and are designed with flexible floorplan options to meet the personal preferences and lifestyles of its buyers. In addition, the Company is committed to providing a range of preferred lender choices to facilitate transparent competition between lenders and enhanced customer service. The Company offers homes in 16 states, including Arizona, California, Delaware, Florida, Georgia, Indiana, Maryland, Nevada, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, Tennessee, Texas and Virginia. Beazer Homes is listed on the New York Stock Exchange under the ticker symbol "BZH." For more info visit Beazer.com, or check out Beazer on Facebook and Twitter.

This press release contains forward-looking statements. These forward-looking statements represent our expectations or beliefs concerning future events, and it is possible that the results described in this press release will not be achieved. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, among other things, (i) economic changes nationally or in local markets, including changes in consumer confidence, changes in the level of housing starts, declines in employment levels, inflation and changes in the demand and prices of new homes and resale homes in the market; (ii) a slower economic rebound than anticipated, coupled with persistently high unemployment and additional foreclosures; (iii) estimates related to homes to be delivered in the future (backlog) are imprecise as they are subject to various cancellation risks which cannot be fully controlled; (iv) a substantial increase in mortgage interest rates, increased disruption in the availability of mortgage financing or a change in tax laws regarding the deductibility of mortgage interest; (v) factors affecting margins such as decreased land values underlying lot option agreements, increased land development costs on communities under development or delays or difficulties in implementing initiatives to reduce production and overhead cost structure; (vi) the final outcome of various putative class action lawsuits, multi-party suits and similar proceedings as well as the results of any other litigation or government proceedings and fulfillment of the obligations in the Deferred Prosecution Agreement and consent orders with governmental authorities and other settlement agreements; (vii) our cost of and ability to access capital and otherwise meet our ongoing liquidity needs including the impact of any downgrades of our credit ratings or reductions in our tangible net worth or liquidity levels; (viii) our ability to comply with covenants in our debt agreements or satisfy such obligations through repayment or refinancing; (ix) estimates related to the potential recoverability of our deferred tax assets; (x) increased competition or delays in reacting to changing consumer preference in home design; (xi) shortages of or increased prices for labor, land or raw materials used in housing production; (xii) additional asset impairment charges or writedowns; (xiii) the impact of construction defect and home warranty claims; (xiv)the cost and availability of insurance and surety bonds; (xv) delays in land development or home construction resulting from adverse weather conditions; (xvi) potential delays or increased costs

in obtaining necessary permits and possible penalties for failure to comply with laws, regulations and governmental policies; (xvii) the performance of our joint ventures and our joint venture partners; (xviii) potential exposure related to additional repurchase claims on mortgages and loans originated by Beazer Mortgage Corp.; (xix) effects of changes in accounting policies, standards, guidelines or principles; or (xx) terrorist acts, acts of war and other factors over which the Company has little or no control. Any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by law, we do not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time and it is not possible for management to predict all such factors.

CONTACT: Beazer Homes USA, Inc. Carey Phelps Director, Investor Relations & Corporate Communications 770-829-3700 investor.relations@beazer.com

-Tables Follow-

# BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

COL	3.6 .1	T 1
i nree	Months	r.naec

		December 31,			
		2012		2011	
Total revenue	\$	246,902	\$	188,548	
Home construction and land sales expenses		210,614		162,776	
Inventory impairments and option contract abandonments		204		3,503	
Gross profit		36,084		22,269	
Commissions		10,642		8,371	
General and administrative expenses		26,328		28,194	
Depreciation and amortization		2,715		2,403	
Operating loss		(3,601)		(16,699)	
Equity in income (loss) of unconsolidated entities		36		(77)	
Other expense, net		(15,627)		(18,273)	
Loss from continuing operations before income taxes		(19,192)		(35,049)	
Benefit from income taxes		(253)		(35,747)	
(Loss) income from continuing operations		(18,939)		698	
(Loss) income from discontinued operations, net of tax		(1,449)		41	
Net (loss) income	\$	(20,388)	\$	739	
Weighted average number of shares:					
Basic		24,294		14,833	
Diluted		24,294		17,421	
(Loss) earnings per share:					
Basic (loss) earnings per share from continuing operations	\$	(0.78)	\$	0.05	
Basic (loss) earnings per share from discontinued operations	\$	(0.06)	\$	_	
Basic (loss) earnings per share	\$	(0.84)	\$	0.05	
Diluted (loss) earnings per share from continuing operations	\$	(0.78)	\$	0.04	
Diluted (loss) earnings per share from discontinued operations	\$	(0.06)	\$	_	
Diluted (loss) earnings per share	\$	(0.84)	\$	0.04	
	_	Three Months Ended December 31,			

	December 31,			
		2012		2011
Capitalized interest in inventory, beginning of period	\$	38,190	\$	45,973
Interest incurred		28,418		32,525
Capitalized interest impaired		_		(28)
Interest expense not qualified for capitalization and included as other expense		(16,211)		(19,117)
Capitalized interest amortized to house construction and land sales expenses		(8,475)		(12,843)
Capitalized interest in inventory, end of period	\$	41,922	\$	46,510

# BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share data)

Land not owned under option agreements         9,205           Total inventory         1,150,808           Deferred tax assets, net         6,924           Property, plant and equipment, net         18,054           Other assets         29,473           Total assets         5,050,25           Total assets         5,506,2           Chery Liabilities         122,209           Other liabilities         122,209           Obligations related to land not owned under option agreements         3,65           Total albilities         1,496,51           Total liabilities         5,67           Freferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued)         5           Freferred stock (par value \$.01 per share, 5,000,000 shares authorized, 246,900,33 and 246,011,337         25           Freferred stock (par value \$.01 per share, 1,000,000,000 shares authorized, 246,900,33 and 246,011,337         25           Isadi-in captule         384,752           Total liabilities and stockholders' equity         25           Total liabilities and stockholders' equity         25           The more under construction         5         3           Total liabilities and stockholders' equity         3         3           Total liabilities and stockholders' equity <t< th=""><th>er 30, 2012</th></t<>	er 30, 2012
Restricted cash         251,455           Accounts receivable (net of allowance of \$2,184 and \$2,235, respectively)         2,348           Income tax receivable         2,53           Inventory         1,141,691           Land not owned under option agreements         1,150,086           Total inventory         1,150,086           Investents in unconsolidated entities         4,203           Deferred tax assets, net         1,804           Other assets         2,947           Total sesses         2,947           Total sesses         5,152,152           Take accounts payable         5,052           Other Isabilities         122,049           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,466,851           Total abet (net of discounts of \$2,944 and \$3,082, respectively)         1,466,851           Total disbilities         1,476,851           Total disbilities         8,167,809           Solidalities         8,167,809           Foreferred stock (par value \$0,001 per share, 5,000,000 shares authorized, no share issued         8,167,809           Paid-in capital         8,347,52           Paid-in capital         8,347,52           Paid-in capital         8,347,52           Paid-in capital         8,3	
Accounts receivable (net of allowance of \$2,184 and \$2,235, respectively)         2,318           Income tax receivable         2,513           Inventory         1,141,691           Land not owned under option agreements         9,205           Total inventory         1,150,896           Investments in unconsolidated entities         42,029           Deferred tax assets, net         6,924           Property, plant and equipment, net         18,054           Other assets         2,947:3           Total assets         5,192,152           Other assets         5,192,152           Total assets         5,192,152           Other Habilities         1,22,69           Other Habilities         3,625           Total development of discounts payable         5,56,062           Other Habilities         1,22,69           Total development of discounts of \$2,944 and \$3,082, respectively         1,496,951           Total liabilities         \$,167,809           Total liabilities         \$,362,5           Referent stock (par value \$0.01 per share, 5,000,000 shares authorized, 24,690,033 and 24,611,830         25           Issued and outstanding, respectively         38,34,75           Total isochloiders' equity         2,22,61           Total stockholde	487,795
Income tax receivable   1,141,641   1,24	253,260
Numerin   Nume	24,599
Owned inventory         1,141,691           Land not owned under option agreements         9,205           Total inventory         1,150,806           Investments in unconsolidated entities         42,029           Deferred tax assets, net         6,924           Property, plant and equipment, net         18,054           Other assets         29,473           Total assets         \$ 1,921,524           Chapter State of the state	6,372
Land not owned under option agreements         9.05           Total inventory         1,150,806           Investments in unconsolidated entities         42,029           Deferred tax assets, net         6,024           Property, plant and equipment, net         18,054           Other assets         29,473           Total assets         5 1,921,524           Total assets         5 1,921,524           Total assets         5 1,060,02           Intellities         1 2,026           Other liabilities         3,625           Total debt (net of discounts payable         3,625           Obligations related to land not owned under option agreements         3,625           Total liabilities         3,625           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,496,51           Total liabilities         3,625           Stockholders' equity         5         5           Stockholders' equity         25         5           Paid-in-capital         34,725         5           Accumulated deficit         5,921,60         5           Total solchholders' equity         2,21,61         5           Total liabilities and stockholders' equity         5,261,062         5	
Total inventory	1,099,132
Investments in unconsolidated entities         42,029           Defered tax assets, net         6,924           Property, plant and equipment, net         18,05           Other assets         29,473           Total assets         \$ 1,921,524           Investments in unconsolidated entities           Total assets         \$ 1,921,524           Investments in unconsolidated entities           Investments           Total assets           Investments in unconsolidated entities           Total assets           Investments in unconsolidated entities           Total assets           Total son STOCKHOLDERS' EQUITY           Total decounts payable         \$ 5,6062           Total accounts payable         \$ 1,22,609           Total accounts payable         \$ 1,496,951           Total albities         \$ 1,678,951           Total labilities         \$ 1,678,951           Total investigation of size out of siscounts of \$2,944 and \$3,082, respectively)         \$ 2           Total investigation of size out of s	12,420
Deferred tax assets, net         6,924           Property, plant and equipment, net         18,054           Other assets         29,473           Total assets         \$ 1,921,522           LARBILITIES AND STOCKHOLDERS' EQUITY           Trade accounts payable         \$ 5,6062           Other liabilities         122,209           Obligations related to land not owned under option agreements         3,625           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,466,951           Total liabilities         \$ 1,678,90           Sockholders' equity:         \$ 1,678,90           Prefer stock (par value \$0.01 per share, 5,000,000 shares authorized, no share sisued)         \$ 6           Common stock (par value \$0.01 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830         25           Sisued and outstanding, respectively)         334,752           Paid-in-capital         3834,752           Total stockholders' equity         242,617           Total stockholders' equity         \$ 1,921,524           Total stockholders' equity         \$ 1,921,524           Total liabilities and stockholders' equity         \$ 1,921,524           Powelopment projects in progress         422,626           Land held for future development         367,245	1,111,552
Property, plant and equipment, net         18,054           Other assets         29,473           Total assets         \$ 1,921,524           INABILITIES AND STOCKHOLDERS' EQUITY           Trade accounts payable         \$ 56,062           Other liabilities         122,269           Othigations related to land not owned under option agreements         3,625           Total che (net of discounts of \$2,944 and \$3,082, respectively)         1,496,951           Total liabilities         \$ 1,678,900           Stockholders' equity:         \$ 1,678,900           Preferred stock (par value \$0.01 per share, 5,000,000 shares authorized, 24,690,033 and 24,601,833         5           issued and outstanding, respectively)         \$ 25           Potal incapital         (592,160)           Accumulated deficit         (592,160)           Total liabilities and stockholders' equity         34,752           Total liabilities and stockholders' equity         242,617           Total liabilities and stockholders' equity         \$ 261,062           Towntory Breakdown         \$ 261,062           Homes under construction         \$ 261,062           Povelopment projects in progress         422,262           Land held for future development         367,245           Land held for future develo	42,078
Other assets         29,473           Total assets         1,921,524           LAIABILITIES AND STOCKHOLDERS' EQUITY           Tade accounts payable         \$ 56,062           Other liabilities         122,269           Other liabilities         3,625           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,496,951           Total liabilities         \$ 1,678,905           Stockholders' equity:         \$           Prefer de stock (par value \$.010 per share, \$0,00,000 shares authorized, no share sisued and outstanding, respectively)         \$ 6         \$           Common stock (par value \$.001 per share, \$1,000,000 shares authorized, 24,690,033 and 24,601,33         \$ 25         \$         \$           Paid-in capital         \$ 34,752         \$	6,848
Total assets   \$ 1,921,524   \$	18,974
LIABILITIES AND STOCKHOLDERS' EQUITY           Trade accounts payable         \$ 56,062         \$           Other liabilities         122,269         122,269           Obligations related to land not owned under option agreements         3,625         1           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,496,951         1           Total liabilities         \$ 1,678,907         \$           Stockholders' equity:         * *         *           Preferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued)         \$ *         *         *           Common stock (par value \$.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)         25         *	30,740
Trade accounts payable\$ 56,062\$Other liabilities122,269Obligations related to land not owned under option agreements3,625Total debr (net of discounts of \$2,944 and \$3,082, respectively)1,496,951Total liabilities\$ 1,678,907Stockholders' equity:Preferred stock (par value \$0.001 per share, 5,000,000 shares authorized, no shares issued)\$ -Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)25Paid-in capital38,752Accumulated deficit(592,160)Total stockholders' equity242,617Total liabilities and stockholders' equity\$ 1,921,524Homes under construction\$ 261,062Development projects in progress422,262Land held for sale367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,9205	1,982,218
Other liabilities         122,269           Obligations related to land not owned under option agreements         3,625           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,496,951           Total liabilities         \$ 1,678,907           Stockholders' equity:         ***           Preferred stock (par value \$0.001 per share, 5,000,000 shares authorized, no shares issued)         \$ -         \$           Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830         25         ***           Stadi-in capital         834,752         ***         ***         ***           Accumulated deficit         (592,160)         ***         ***         ***           Total stockholders' equity         242,617         ***         ***         ***           Total liabilities and stockholders' equity         242,617         ***         ***         ***           Total liabilities and stockholders' equity         \$ 1,921,524         \$         ***           Homes under construction         \$ 261,062         \$         **           Development projects in progress         422,262         **         **           Land held for sale         8,576         **         **           Capitalized interest         40,624	
Other liabilities         122,269           Obligations related to land not owned under option agreements         3,625           Total debt (net of discounts of \$2,944 and \$3,082, respectively)         1,496,951           Total liabilities         1,676,807           Stockholders' equity:         ***           Preferred stock (par value \$0.001 per share, 5,000,000 shares authorized, no shares issued)         \$ -         \$           Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830         25         ***           Stadd-in capital         834,752         ***         ***         **           Accumulated deficit         (592,160)         ***         ***           Total stockholders' equity         242,617         ***         ***           Total liabilities and stockholders' equity         242,617         ***         ***           Total liabilities and stockholders' equity         \$ 261,062         **           Homes under construction         \$ 261,062         **           Development projects in progress         422,262         **           Land held for sale         8,576         **           Capitalized interest         41,922         **           Model homes         40,624         **           Land not ow	69,268
Total debt (net of discounts of \$2,944 and \$3,082, respectively)  Total liabilities  Stockholders' equity:  Preferred stock (par value \$0.1 per share, 5,000,000 shares authorized, no shares issued)  Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)  Paid-in capital  Accumulated deficit  Total stockholders' equity  Total liabilities and stockholders' equity  Phomes under construction  Phomes under construction  Phomes under construction  Poevelopment projects in progress  Land held for future development  Acapitalized interest  Anodel homes  Model homes  Land not owned under option agreements	147,718
Total debt (net of discounts of \$2,944 and \$3,082, respectively)  Total liabilities  Stockholders' equity:  Preferred stock (par value \$0.1 per share, 5,000,000 shares authorized, no shares issued)  Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)  Paid-in capital  Accumulated deficit  Total stockholders' equity  Total liabilities and stockholders' equity  Phomes under construction  Phomes under construction  Phomes under construction  Poevelopment projects in progress  Land held for future development  Acapitalized interest  Anodel homes  Model homes  Land not owned under option agreements	4,787
Stockholders' equity:  Preferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued)  Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)  Paid-in capital  Accumulated deficit  Cotal stockholders' equity  Total liabilities and stockholders' equity  Inventory Breakdown  Homes under construction  Homes under construction  Development projects in progress  Land held for future development  Land held for sale  Capitalized interest  Model homes  Model homes  40,624  Land not owned under option agreements	1,498,198
Preferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued)  Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)  Paid-in capital  Accumulated deficit  (592,160)  Total stockholders' equity  Total liabilities and stockholders' equity  Inventory Breakdown  Homes under construction  Development projects in progress  Land held for future development  Land held for sale  Capitalized interest  Model homes  Land not owned under option agreements  \$ 0,000 shares authorized, 24,690,033 and 24,601,830  25  25  25  26  27  28  29  29  20  20  20  20  20  20  20  20	1,719,971
Common stock (par value \$0.001 per share, 100,000,000 shares authorized, 24,690,033 and 24,601,830 issued and outstanding, respectively)25Paid-in capital834,752Accumulated deficit(592,160)Total stockholders' equity242,617Total liabilities and stockholders' equity\$ 1,921,524Inventory BreakdownValue of the sunder construction\$ 261,062Development projects in progress422,262Land held for future development367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	
issued and outstanding, respectively)  Paid-in capital  Accumulated deficit  Total stockholders' equity  Total liabilities and stockholders' equity  Inventory Breakdown  Homes under construction  Development projects in progress  Land held for future development  Land held for sale  Capitalized interest  Model homes  Land not owned under option agreements  25  834752  242,613  8367,445  41,922  41,922  40,624  Land not owned under option agreements	_
Paid-in capital834,752Accumulated deficit(592,160)Total stockholders' equity242,617Total liabilities and stockholders' equity\$ 1,921,524Inventory Breakdown\$ 261,062Homes under construction\$ 261,062Development projects in progress422,262Land held for future development367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	25
Accumulated deficit(592,160)Total stockholders' equity242,617Total liabilities and stockholders' equity\$ 1,921,524Inventory Breakdown\$ 261,062Homes under construction\$ 261,062Development projects in progress422,262Land held for future development367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	833,994
Total stockholders' equity242,617Total liabilities and stockholders' equity\$ 1,921,524Inventory BreakdownHomes under construction\$ 261,062Development projects in progress422,262Land held for future development367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	(571,772)
Total liabilities and stockholders' equity \$ 1,921,524 \$  Inventory Breakdown  Homes under construction \$ 261,062 \$  Development projects in progress 422,262  Land held for future development 367,245  Land held for sale 8,576  Capitalized interest 41,922  Model homes 40,624  Land not owned under option agreements 9,205	262,247
Homes under construction \$ 261,062 \$ Development projects in progress 422,262 Land held for future development 367,245 Land held for sale 8,576 Capitalized interest 41,922 Model homes 40,624 Land not owned under option agreements 9,205	1,982,218
Homes under construction \$ 261,062 \$ Development projects in progress 422,262 Land held for future development 367,245 Land held for sale 8,576 Capitalized interest 41,922 Model homes 40,624 Land not owned under option agreements 9,205	
Development projects in progress 422,262 Land held for future development 367,245 Land held for sale 8,576 Capitalized interest 41,922 Model homes 40,624 Land not owned under option agreements 9,205	251,828
Land held for future development367,245Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	391,019
Land held for sale8,576Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	367,102
Capitalized interest41,922Model homes40,624Land not owned under option agreements9,205	10,149
Model homes 40,624 Land not owned under option agreements 9,205	38,190
Land not owned under option agreements 9,205	40,844
	12,420
Total inventory \$ 1,150,896 \$	1,111,552

# BEAZER HOMES USA, INC. CONSOLIDATED OPERATING AND FINANCIAL DATA – CONTINUING OPERATIONS

SELECTED OPERATING DATA  Closings:  West region  Southeast region  Total closings  New orders, net of cancellations:  West region  East region  Southeast region  Total new orders  Backlog units at end of period:  West region  East region  Southeast region  Total backlog units at end of period:  West region  East region  Southeast region  Southeast region  Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  \$ Homebuilding Revenue (in thousands):  West region  Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	499 353 186 1,038 424 309 199		370 310 187 867
West region Southeast region Total closings  New orders, net of cancellations: West region East region Southeast region Southeast region Total new orders  Backlog units at end of period: West region East region Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  Seat region Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  Seat region Southeast region Southeast region  Total homebuilding Revenue (in thousands): Seat region Southeast region Total homebuilding revenue  Supplemental Financial data Revenues:	353 186 1,038 424 309 199		310 187
East region Southeast region  Total closings  New orders, net of cancellations:  West region East region Southeast region  Total new orders  Backlog units at end of period: West region East region Southeast region  Total backlog units at end of period:  West region East region Southeast region Southeast region  Southeast region  Southeast region  Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  \$ Homebuilding Revenue (in thousands): West region Southeast region  Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	353 186 1,038 424 309 199		310 187
Southeast region Total closings  New orders, net of cancellations:  West region East region Southeast region  Total new orders  Backlog units at end of period: West region East region Southeast region  Total backlog units  Total backlog units  Dollar value of backlog at end of period (in millions)  West region Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	186 1,038 424 309 199		187
New orders, net of cancellations: West region East region Southeast region  Backlog units at end of period: West region East region  Southeast region  Southeast region  Total backlog units at end of period: West region Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  Substance of backlog at end of period (in millions)  East region Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA  Revenues:	1,038 424 309 199		
New orders, net of cancellations:  West region East region Southeast region  Total new orders  Backlog units at end of period: West region East region Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  Substantial period (in millions)	424 309 199	<u> </u>	867
West region Southeast region Total new orders  Backlog units at end of period: West region East region Southeast region Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  West region  Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  Substantial formula for the same of the same	309 199		
East region Southeast region Total new orders  Backlog units at end of period:  West region East region Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  West region  \$ Homebuilding Revenue (in thousands):  West region Southeast region  Southeast region  \$ East region Southeast region  Southeast region  \$ Sutheast region  \$ Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	309 199		
Southeast region  Total new orders  Backlog units at end of period:  West region  East region  Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  West region  Southeast region  Southeast region  \$ East region  Southeast region  \$ Sutheast region  \$ Southeast region  \$ Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	199		303
Total new orders  Backlog units at end of period:  West region East region Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  West region  West region  Southeast region  Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA  Revenues:			249
Backlog units at end of period:  West region  East region  Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  ### Homebuilding Revenue (in thousands):  West region  East region  Southeast region  Southeast region  Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	932		172
West region East region Southeast region  Total backlog units  Dollar value of backlog at end of period (in millions)  Homebuilding Revenue (in thousands):  West region East region Southeast region Southeast region Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:			724
East region Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  Homebuilding Revenue (in thousands):  West region East region Southeast region Total homebuilding revenue  \$  SUPPLEMENTAL FINANCIAL DATA  Revenues:			
Southeast region Total backlog units  Dollar value of backlog at end of period (in millions)  Homebuilding Revenue (in thousands):  West region East region Southeast region Total homebuilding revenue  \$ SUPPLEMENTAL FINANCIAL DATA  Revenues:	764		503
Total backlog units  Dollar value of backlog at end of period (in millions)  Homebuilding Revenue (in thousands):  West region East region Southeast region Total homebuilding revenue  \$  SUPPLEMENTAL FINANCIAL DATA  Revenues:	703		577
Dollar value of backlog at end of period (in millions)  Homebuilding Revenue (in thousands):  West region  East region  Southeast region  Total homebuilding revenue  \$  SUPPLEMENTAL FINANCIAL DATA  Revenues:	350		227
Homebuilding Revenue (in thousands):  West region East region Southeast region Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA Revenues:	1,817		1,307
West region East region Southeast region Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA Revenues:	478.3	\$	315.8
East region Southeast region Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA Revenues:			
Southeast region Total homebuilding revenue  SUPPLEMENTAL FINANCIAL DATA Revenues:	109,753	\$	70,254
SUPPLEMENTAL FINANCIAL DATA Revenues:	96,464		81,767
SUPPLEMENTAL FINANCIAL DATA Revenues:	38,208		34,831
Revenues:	244,425	\$	186,852
Revenues:	Quarter End	ed Dec	ember 31
	2012	eu Dec	2011
Homebuilding \$	244,425	\$	186,852
Land sales and other	2,477		1,696
Total \$	246,902	\$	188,548
Gross profit:			
Homebuilding \$	25 620	\$	21,352
Land sales and other	35,630		917
Total \$	35,630 454	\$	

Reconciliation of homebuilding gross profit before impairments and abandonments and interest amortized to cost of sales and the related gross margins to homebuilding gross profit and gross margin, the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that this information assists investors in comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective level of impairments and level of debt. Homebuilding gross profit for the quarter ended December 31, 2011 included a \$11.0 million warranty recovery which added 590 basis points to homebuilding gross profit before I&A and interest amortized to cost of sales.

	Quarter Ended December 31,					
	<b>2012</b> 2011				1	
Homebuilding gross profit	\$	35,630	14.6%	\$	21,352	11.4%
Inventory impairments and lot option abandonments (I&A)		204			3,503	
Homebuilding gross profit before I&A		35,834	14.7%		24,855	13.3%
Interest amortized to cost of sales		8,475			12,843	
Homebuilding gross profit before I&A and interest amortized to cost of sales	\$	44,309	18.1%	\$	37,698	20.2%

Reconciliation of Adjusted EBITDA (earnings before interest, taxes, depreciation, amortization and impairments) to total company net income (loss) (including discontinued operations), the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that Adjusted EBITDA assists investors in understanding and comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective capitalization, tax position and level of impairments.

	Quarter Ended December 31,				
		2012	2011		
Net (loss) income	\$	(20,388)	\$	739	
Benefit from income taxes		(275)		(36,146)	
Interest amortized to home construction and land sales expenses, capitalized interest impaired, and interest expense not qualified for capitalization		24,686		31,988	
Depreciation and amortization and stock compensation amortization		3,499		3,703	
Inventory impairments and option contract abandonments		221		3,507	
Joint venture impairment and abandonment charges		_		29	
Adjusted EBITDA	\$	7,743	\$	3,820	