

Beazer Homes USA, Inc. Reports Home Orders, Closings and Backlog for the Quarter Ended December 31, 2003

January 6, 2004

ATLANTA, Jan. 6 /PRNewswire-FirstCall/ -- Beazer Homes USA, Inc. (NYSE: BZH) (www.beazer.com) today released preliminary unit net orders, closings and backlog for the quarter ended December 31, 2003.

New Orders (Units)

For the Quarter Ended December 31,

% Change 2003 2002 Southeast 1,043 1,015 2.8% 939 1,454 West 54.8% Central 185 232 -20.3% Mid-Atlantic 316 452 -30.1% Midwest 306 503 -39.2% Total 3,304 3.141 5.2%

Closings (Units)

For the Quarter Ended December 31,

% 2003 2002 Change Southeast 1,257 1,093 15.0% 16.7% West 1,214 1.040 -9.8% Central 240 266 Mid-Atlantic 318 295 7.8% Midwest 579 788 -26.5% Total 3.608 3,482 3.6%

Backlog (Units)

For the Quarter Ended December 31,

% 2003 2002 Change Southeast 2,107 1,789 17.8% West 2,527 1,732 45.9% Central 341 473 -27.9% Mid-Atlantic 1,115 857 30.1% Midwest 1,032 1,327 -22.2% Total 7.122 6.178 15.3%

Preliminary backlog sales value as of December 31, 2003 totals \$1.65 billion, up 34% from the backlog sales value of \$1.23 billion as of December 31, 2002.

Beazer Homes USA, Inc., based in Atlanta, Georgia, is one of the country's ten largest single-family homebuilders with operations in Arizona, California, Colorado, Delaware, Florida, Georgia, Indiana, Kentucky, Maryland, Mississippi, Nevada, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas and Virginia. Beazer Homes also provides mortgage origination and title services to its homebuyers.

SOURCE Beazer Homes USA, Inc.

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