UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20594

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2000

or

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 001-12822

BEAZER HOMES USA, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

Class

58-2086934 (I.R.S. employer identification no.)

5775 Peachtree Dunwoody Road, Suite B-200, Atlanta, Georgia 30342 (Address of principal executive offices) (Zip Code)

(404) 250-3420

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for the past 90 days.

YES X Outstanding at May 5, 2000 8,473,872 shares Common Stock, \$0.01 par value

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BEAZER HOMES USA, INC. FORM 10-Q

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PART I. FINANCIAL INFORMATION

BEAZER HOMES USA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	MARCH 31, 2000	SEPTEMBER 30, 1999
	(UNAUDITED)	
ASSETS Cash Accounts receivable	\$ 6,305 13,301	\$ 21,416
Inventory Property, plant and equipment, net Goodwill, net Other assets	611,604 12,995 7,651 21,947	532,559 13,102 8,051 19,440
Total assets		\$ 594,568 =======
LIABILITIES AND STOCKHOLDERS' EQUITY Trade accounts payable Other payables and accrued liabilities Revolving credit facility Senior notes	\$ 46,647 74,688 95,000 215,000	\$ 45,984 98,922 215,000
Total liabilities	431,335	359,906
Stockholders' equity: Preferred stock (par value \$.01 per share, 5,000,000 shares authorized, no shares issued and outstanding) Common stock (par value \$.01 per share,		
30,000,000 shares authorized, 12,216,242 issued, 8,424,215 and 8,924,465 outstanding) Paid in capital Retained earnings Unearned restricted stock Treasury stock (3,792,027 and 3,291,777 shares)	123 194,528 113,831 (4,810) (61,204)	123 194,528 97,488 (5,494) (51,983)
Total stockholders' equity	242,468	234,662
Total liabilities and stockholders' equity	\$ 673,803 ======	\$ 594,568 ======

See Notes to Condensed Consolidated Financial Statements

BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

	THREE MONTHS ENDED MARCH 31,							
	-	2000		1999		2000		1999
Total revenue Costs and expenses:	\$,		327, 345	•	,	-	,
Home construction and land sales Interest Selling, general and administrative		275,723 6,072 36,187		272,021 6,262 35,871		531,471 11,595 70,460		473,186 11,297 64,118
Operating income Other expense		14,979 (510)		13,191 (45)				20,854
Income before income taxes Provision for income taxes		14,469 5,643		13,146 5,061		26,792 10,449		20,762 7,993
Net income	\$	8,826	\$	8,085 ======	\$			12,769
Dividends and other payments to preferred shareholders	\$		\$	2,009	\$		\$	3,009
Net income applicable to common stockholders: Basic Diluted	\$ \$	8,826 8,826	\$	6,076 6,290	\$ \$	16,343 16,343	\$	9,760 10,187
Weighted average number of shares (in thousands): Basic Diluted		8,308 8,619		6,550 7,471		8,403 8,710		6,219 7,139
Net income per common share: Basic Diluted	\$ \$	1.06 1.02		0.93 0.84	\$			1.57 1.43

See Notes to Condensed Consolidated Financial Statements

BEAZER HOMES USA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS IN THOUSANDS)

		THS ENDED CH 31,
	2000	1999
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash used by operating activities:	\$ 16,343	\$ 12,769
Depreciation and amortization Changes in operating assets and liabilities, net of effects of acquisitions	3,493	2,061
Increase in inventory Increase (decrease) in trade accounts payable Other changes	(79,045) 663 (18,384)	(43,585) (25,887) 10,136
Net cash used by operating activities	(76,930)	(44,506)
Cash flows from investing activities: Acquisitions, net of cash acquired Capital expenditures	 (2,296)	(91,800) (1,472)
Net cash used by investing activities	(2,296)	(93,272)
Cash flows from financing activities: Changes in revolving credit facilities, net Dividends and other payments	95,000	75,000
to preferred shareholders Common stock repurchases Debt issuance costs	(9,221) (248)	(3,272)
Net cash provided by financing activities	85,531	71,728
Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	6,305	(66,050) 67,608
Cash and cash equivalents at end of period	\$ 6,305 ======	\$ 1,558 ======

See Notes to Condensed Consolidated Financial Statements

BEAZER HOMES USA, INC. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(1) BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Beazer Homes USA, Inc. ("Beazer") have been prepared in accordance with generally accepted accounting principles for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Such financial statements do not include all of the information and disclosures required by generally accepted accounting principles for complete financial statements. In our opinion, all adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been included in the accompanying condensed financial statements. For further information, refer to our audited consolidated financial statements incorporated by reference in our Annual Report on Form 10-K for the year ended September 30, 1999.

(2) INVENTORY

A summary of inventory is as follows (in thousands):

	MARCH 31, 2000	SEPTEMBER 30, 1999
Homes under construction	\$286,508	\$253,031
Development projects in progress	279,863	235,077
Unimproved land held for future development	6,660	4,539
Model homes	38,573	39,912
	\$611,604	\$532,559
	=======	=======

Homes under construction includes homes finished and ready for delivery and homes in various stages of construction. We had 194 completed homes (\$31.7 million) and 162 completed homes (\$27.1 million) at March 31, 2000 and September 30, 1999, respectively, that were not subject to a sales contract, excluding model homes.

Development projects in progress consist principally of land and land improvement costs. Certain of the fully developed lots in this category are reserved by a deposit or sales contract.

(3) INTEREST

The following table sets forth certain information regarding interest:

	THREE MONTHS ENDED MARCH 31,			THS ENDED CH 31,
	2000 1999		2000	1999
During the period: Interest incurred Previously capitalized interest	\$ 7,659	\$ 7,080	\$14,290	\$13,019
amortized to costs and expenses At the end of the period: Capitalized interest in ending	\$ 6,072	\$ 6,262	\$11,595	\$11,297
inventory	\$13,183	\$11,535	\$13,183	\$11,535

BEAZER HOMES USA, INC. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(4) PREFERRED STOCK TRANSACTIONS

During 1999, we paid \$1.3 million in cash to holders of 1,732,460 shares of our Series A Cumulative Convertible Exchangeable Preferred Stock (the "Preferred Stock") to induce those holders to convert their preferred shares into 2,273,564 common shares. We also called the remaining outstanding Preferred Stock for redemption, of which 265,376 shares were voluntarily converted into 348,406 common shares and the remaining 2,164 shares of Preferred Stock were redeemed for cash (including accrued and unpaid dividends) at \$26.678 per preferred share. We currently have no shares of Preferred Stock outstanding.

(5) EARNINGS PER SHARE

	QUARTER ENDED MARCH 31,		SIX MONT MARC	HS ENDED H 31,
	2000	1999	2000	1999
Earnings Net income Less: Dividends and other payments to preferred shareholders	\$ 8,826 -	\$ 8,085 2,009	\$16,343 -	\$12,769 3,009
Net income applicable to common shareholders	. ,	\$ 6,076	\$16,343 =========	\$ 9,760
BASIC: Net income applicable to common shareholders Weighted average number of common shares outstanding	•	\$ 6,076 6,550	\$16,343 8,403	\$ 9,760 6,219
Basic earnings per share	\$ 1.06	\$ 0.93	\$ 1.94	\$ 1.57
DILUTED: Net income applicable to common shareholders Add back: Certain payments to preferred shareholders		\$ 6,076 214	\$16,343 -	\$ 9,760 427
Adjusted net income applicable to common shareholders	\$ 8,826	\$ 6,290	\$16,343	\$10,187
Weighted average number of common shares outstanding Effect of dilutive securities- Assumed conversion of Preferred Stock Restricted stock	8,308 - 262	6,550 561 254	- 262	6,219 561 254
Options to acquire common stock Diluted weighted common shares outstanding	49 8,619	106 7,471	45 8,710	105 7,139
Diluted earnings per share		\$ 0.84	\$ 1.88	\$ 1.43

BEAZER HOMES USA, INC. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(6) CREDIT AGREEMENT

We maintain a revolving line of credit with a group of banks. During December 1999, we amended the credit facility and added two banks to the group, increasing the facility from \$200 million to \$250 million of unsecured borrowings. Borrowings under the credit facility generally bear interest at a fluctuating rate based upon the corporate base rate of interest announced by the lead bank, the federal funds rate or LIBOR. All outstanding borrowings are due in November 2002. The credit facility contains various operating and financial covenants. Each of our significant subsidiaries is a guarantor under the credit facility.

(7) ACQUISITIONS

In December 1998, we acquired the assets of the homebuilding operations of Trafalgar House Property, Inc. ("THPI") for approximately \$90 million in cash. We funded this acquisition with borrowings under the Credit Facility. We accounted for the acquisition as a purchase and allocated the purchase price to reflect the fair value of assets and liabilities acquired. Such allocation resulted principally in a reduction in inventory from THPI's historical carrying value and no residual goodwill.

(8) TREASURY STOCK REPURCHASE PROGRAM

In November 1999, our Board of Directors approved a stock repurchase plan authorizing the purchase of up to 500,000 shares of our outstanding common stock. During the six months ended March 31, 2000, we completed the plan and repurchased 500,000 shares for an aggregate purchase price of \$9.2 million.

(9) RECENT ACCOUNTING PRONOUNCEMENTS

In June 1998, the FASB issued Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). SFAS 133 (as now amended) is effective for fiscal years beginning after June 15, 2000. We have not yet completed an analysis of the effect of this standard on our financial statements.

OVERVIEW:

GENERAL:

HOMEBUILDING: We design, build and sell single family homes in the following

states:

SOUTHEAST	SOUTHWEST	CENTRAL	MID-ATLANTIC
Florida Georgia North Carolina South Carolina Tennessee	Arizona California Nevada	Texas	Maryland New Jersey Pennsylvania Virginia

We intend, subject to market conditions, to expand in our current markets and to consider entering new markets either through expansion from existing markets or through acquisitions of established regional homebuilders.

Most of our homes are designed to appeal to entry-level and first time move-up homebuyers, and are generally offered for sale in advance of their construction. Once a sales contract has been signed, the transaction is considered a "new order." Homes covered by these sales contracts are considered "backlog." We do not recognize revenue on homes in backlog until the sales are closed and the risk of ownership has been transferred to the buyer.

ANCILLARY BUSINESSES: We provide mortgage origination services for our homebuyers through Beazer Mortgage Corp. Beazer Mortgage originates, processes and sells mortgages to third party investors. Beazer Mortgage Company does not retain or service the mortgages that it originates. During fiscal 1999 we began providing title insurance services in certain markets through Homebuilders Title Services, Inc. We will continue to evaluate opportunities to provide other ancillary services to our homebuyers.

JOINT VENTURE IN AFFORDABLE HOUSING: We have a minority interest in a joint venture with Corporacion GEO S.A.CV, the largest builder of affordable homes in Mexico, to build homes in the United States. The joint venture, which operates under the name Premier Communities, focuses exclusively on the development, construction and sale of affordable housing throughout the U.S.

VALUE CREATED: We evaluate our financial performance using VALUE CREATED, a variation of economic profit or economic value added. VALUE CREATED measures the extent to which we beat our cost of capital. Most of our employees receive incentive compensation based upon a combination of VALUE CREATED and the change in VALUE CREATED. We believe that our VALUE CREATED system encourages managers to act like owners, rewards profitable growth and focuses attention on long-term loyalty and performance.

RESULTS OF OPERATIONS:

		THREE MONTHS ENDED MARCH 31,			SIX MONTHS ENDED MARCH 31,		
		2000				1999	
		% CHANGE	AMOUNT	AMOUNT	% CHANGE	AMOUNT	
NUMBER OF NEW ORDERS, NET OF CANCELLATIONS: (a)							
Southeast region	990	3.3% 13.3	958	1,527 1,601 288	(1.8)%	1,555	
Southwest region	981		866	1,601	8.5	1,476	
Central region	200	53.8	130	288	38.5	208	
Mid-Atlantic region	368	(8.9)	404	628	34.2	468	
Total	2,539	7.7	2,358 ======	628 4,044 ======	9.1	3,707	
	=======		=======	=======		=======	
NUMBER OF CLOSINGS:							
Southeast region	664	(6.2)%	708	1,215	(2.3)%	1,243	
Southwest region	706	(2.6)	725	1,391	5.4	1,320	
Central region	129	0.8	128	251	(4.9)	264	
Mid-Atlantic region	250	4.2	240	503	35.9	370	
Total	1,749 ======	(2.9)	1,801 ======	1,215 1,391 251 503 3,360 =======	5.1	3,197 ======	
TOTAL HOMEBUILDING REVENUE:							
Southeast region	\$107,690	(9.5)%	\$118,933	\$202,943	(1.8)%	\$206,677	
Southwest region	139,325	`6.5´	130,796	\$202,943 272,222	ì7.5	231,739	
Central region	24,849	9.3	22,730	46,945	(1.5)	47,648	
Mid-Atlantic region	53,748	1.8	52,785	107,086	35.6	78,977	
<u>.</u>							
Total	\$325,612 ======		\$325,244 ======	\$629,196 ======		\$565,041 ======	
AVERAGE SALES PRICE PER HOME CLOSE	D:						
Southeast region		(3.5)%	\$ 168.0	\$ 167.0	0.5%	\$ 166.3	
Southwest region	197.3	9.4	180.4	195.7	11.5	175.6	
Central region	192.6	8.5	177.6	187.0	3.6	180.5	
Mid-Atlantic region	215.0	(2.2)	219.9	195.7 187.0 212.9	(0.3)	213.5	
Total	186.2	3.1	180.6	187.3	`6.0	176.7	

⁽a) New orders for the six months ended March 31, 1999 do not include 555 homes in backlog acquired in a business acquisition.

RESULTS OF OPERATIONS (Continued):

	MARCH 31,				
	200	1999			
	AMOUNT	% CHANGE	AMOUNT		
BACKLOG UNITS AT END OF PERIOD: Southeast region Southwest region Central region Mid-Atlantic region	996 243 692	(7.3) 18.7	899		
Total	3,242 ======	3.8	3,122 ======		
AGGREGATE SALES VALUE OF HOMES IN BACKLOG AT END OF PERIOD:	\$635,328 ======	9.7%	\$579,332 ======		
NUMBER OF ACTIVE SUBDIVISIONS AT END OF PERIOD: Southeast region Southwest region Central region Mid-Atlantic region Total	114 68 25 42 249	(21.9)	65		

NEW ORDERS AND BACKLOG: New orders increased by 8% and 9% during the three and six month periods ended March 31, 2000, respectively, despite a 5% decrease in the number of active subdivisions at March 31, 2000. The increase reflects order strength in our Central and Southwest Regions. In addition, the increase in our Mid-Atlantic region for the six months ended March 31, 2000 reflects the inclusion of that region for a full six months, compared to the inclusion of approximately four months of operations subsequent to the acquisition of Trafalgar House in December 1998. We believe that the increase in new orders in many of our markets reflects the positive impact of population and employment growth fueled by immigration, combined with an overall strong economic environment. New orders for the three and six months ended March 31, 2000 declined in most of our Southeast markets, where increased time to obtain building permits resulted in delays in opening new subdivisions.

The aggregate dollar value of homes in backlog at March 31, 2000 increased 10% from March 31, 1999, reflecting a 4% increase in the number of homes in backlog and a 6% increase in the average price of homes in backlog, from \$185,600 at March 31, 1999 to \$196,000 at March 31, 2000. The increased average price of homes in backlog reflects our continued ability to raise prices in most of our markets.

The following table provides additional details of revenues and certain expenses and shows certain items expressed as a percentage of certain components of revenues (dollars in thousands):

	THREE MONTHS ENDED MARCH 31,			Н 31,	
	2000	1999		1999	
DETAILS OF REVENUES AND CERTAIN EXPENSES: REVENUES:					
Home sales	\$325,612	\$325,244	\$629,196	\$565,041	
Land and lot sales Mortgage operations	5,151 3,627	363 3,314	8,456 6,734	1,002 5,850	
Intercompany eliminationmortgage	(1,429)	(1,576)	(2,680)	(2,438)	
Total revenue	\$332,961 ======	\$327,345 ======			
	======	=======	======	======	
COST OF HOME CONSTRUCTION AND LAND SALES					
Home sales	\$273,336	\$273,260		\$474,835	
Land and lot sales	3,816	337	8,077	791	
Intercompany eliminationmortgage	(1,429)	(1,576)	(2,680)	(2,438)	
Total cost of home construction and					
land sales	\$275,723	\$272,021	\$531,471	\$473,188	
	=======	=======	=======	=======	
CELLING CENERAL AND ARMINISTRATIVE.					
SELLING, GENERAL AND ADMINISTRATIVE: Homebuilding operations	\$ 33,767	\$ 33,778	\$ 66,176	\$ 60,291	
Mortgage origination operations	2.420	2.093	4,285	3,827	
			4,285		
Total selling, general and administrative	\$ 36,187	\$ 35,871		,	
	======	======	======	======	
CERTAIN ITEMS AS A PERCENTAGE OF REVENUES: AS A PERCENTAGE OF TOTAL REVENUE:					
Costs of home construction and land sales Amortization of previously capitalized	82.8%	83.1%	82.8%	83.1%	
interest	1.8%	1.9%	1.8%	2.0%	
Selling, general and administrative					
Homebuilding operations	10.1%	10.3%	10.3%	10.6%	
Mortgage operations	0.7%	0.6%	0.7%	0.7%	
AS A PERCENTAGE OF HOME SALE REVENUE:					
Costs of home construction	83.9%	84.0%	83.6%	84.0%	

REVENUES: Revenues increased by 2% for the three months ended March 31, 2000 compared to the same period in the prior year., reflecting a 3% increase in the average sales price of homes closed and an increase in revenues from land sales, offset by a 3% decrease in the number of homes closed. The decrease in home closings reflects the lower level of backlog at the beginning of the quarter. The 13% increase in revenues for the six months ended March 31, 2000 reflects a 5% increase in the number of homes closed and 6% increase in the average price.

COST OF HOME CONSTRUCTION: The cost of home construction as a percentage of home sales decreased for the three and six months ended March 31, 2000, compared to the same periods of the prior year, as a result of our ability to raise prices, which has more than offset cost increases.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSE: Our selling, general and administrative ("SG&A") expense decreased as a percentage of total revenues for the three and six months ended March 31, 2000, compared to the same periods of the prior year, as a result of higher revenues, giving us greater leverage and operating efficiency on the fixed portion of such expense, and the completion of the integration of our Mid-Atlantic division, acquired in 1999.

MORTGAGE ORIGINATION OPERATIONS: Revenues increased for Beazer Mortgage during the three and six months ended March 31, 2000, compared to the same periods of the prior year, as a result of both the increase in homebuilding revenues and the completion of the rollout of Beazer Mortgage to all of our markets. Beazer Mortgage has just begun closing loans in our Mid-Atlantic region, which should contribute to increased mortgage revenues in the balance of fiscal 2000. The increase in SG&A expenses for Beazer Mortgage include the costs of starting up mortgage operations in the Mid-Atlantic region.

INCOME TAXES: Our effective income tax rate increased from 38.5% to 39.0% for both the three and six month periods ended March 31, 2000 as a result of a higher overall state tax rate.

FINANCIAL CONDITION AND LIQUIDITY:

We fulfill our short-term cash requirements with cash generated from operations and unused funds available from an unsecured revolving credit facility (the "Credit Facility") with a group of banks. In December 1999, we amended the Credit Facility, adding two banks (now eight banks) and increasing the facility from \$200 million to \$250 million. Available borrowings under the facility are limited to certain percentages of homes under contract, unsold homes, substantially improved lots and accounts receivable. At March 31, 2000, we had \$95 million outstanding and additional available borrowings of \$125 million under the Credit Facility.

We have \$215 million of outstanding senior debt, which is comprised of \$100 million of 8 7/8% Senior Notes due in April 2008 and \$115 million of Senior Notes due in March 2004 (collectively, the "Senior Notes"). All of our significant subsidiaries are guarantors of the Senior Notes and are jointly and severally liable for obligations under the Senior Notes. Separate financial statements and other disclosures concerning each of the significant subsidiaries are not included, as the aggregate assets, liabilities, earnings and equity of the subsidiaries equal such consolidated amounts and separate subsidiary financial statements are not considered material to investors. The total assets, revenues and operating profit of the non-guarantor subsidiaries are in the aggregate immaterial on a consolidated basis. Neither the Credit Facility nor the Senior Notes restrict distributions to Beazer Homes USA, Inc. by its subsidiaries.

We have utilized, and will continue to utilize, land options as a method of controlling and subsequently acquiring land. At March 31, 2000, we had 15,007 lots under option. At March 31, 2000, we had commitments with respect to option contracts with specific performance obligations of approximately \$35.6 million. We expect to exercise all of our option contracts with specific performance obligations and, subject to market conditions, substantially all of our options contracts without specific performance obligations.

During 1999, we paid \$1.3 million in cash to holders of 1,732,460 shares of our Series A Cumulative Convertible Exchangeable Preferred Stock (the "Preferred Stock") to induce those holders to convert their preferred shares into 2,273,564 common shares. We also called the remaining outstanding Preferred Stock for redemption, of which 265,376 shares were voluntarily converted into 348,406 common shares and the remaining 2,164 shares of Preferred Stock were redeemed for cash (including accrued and unpaid dividends) of \$26.678 per preferred share. We currently have no shares of Preferred Stock outstanding.

In November 1999, our Board of Directors approved a stock repurchase plan authorizing the purchase of up to 500,000 shares of our outstanding common stock. During the six months ended March 31, 2000, we completed the plan and repurchased 500,000 shares for an aggregate purchase price of \$9.2 million.

In January 2000, we filed a \$300 million universal shelf registration statement on Form S-3 with the Securities and Exchange Commission. Pursuant to the filing, the Company may, from time to time over an extended period, offer new debt and/or equity securities. This shelf registration will allow the Company to expediently access capital markets periodically in the future. The timing and amount of offerings, if any, will depend on market and general business conditions.

We believe that our current borrowing capacity, together with anticipated cash flows from operations, is sufficient to meet liquidity needs for the foreseeable future. There can be no assurance, however, that amounts available in the future from our sources of liquidity will be sufficient to meet future capital needs. The amount and types of indebtedness that we may incur may be limited by the terms of the Indenture governing our Senior Notes and our Credit Agreement. We continually evaluate expansion opportunities through acquisition of established regional homebuilders and such opportunities may require us to seek additional capital in the form of equity or debt financing from a variety of potential sources, including additional bank financing and/or securities offerings.

OUTLOOK:

Our increased earnings for the six months ended March 31, 2000 and our current higher level of backlog make us optimistic about the prospect for increased earnings in fiscal 2000 compared to fiscal 1999. In addition, as a result of projected future increases in households and employment, we are optimistic about the long-term prospects for the US housing market. Further, we believe that a number of e-business initiatives that we are currently implementing will enhance our ability to take advantage of these prospects and will ultimately improve our profitability.

CAUTIONARY STATEMENT PURSUANT TO SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995:

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of the federal securities laws. These forward-looking statements include, among others, statements concerning the Company's outlook for future quarters including projected earnings per share for fiscal 2000, overall and market specific volume trends, pricing trends and forces in the industry, cost reduction strategies and their results, the Company's expectations as to funding its capital expenditures and operations during 2000, and other statements of expectations, beliefs, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts. The forward-looking statements in this report are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the statements. The most significant factors that could cause actual results to differ materially from those expressed in the forward-looking statements include, but are not limited to, the following:

- Economic changes nationally or in one of the Company's local markets
- Volatility of mortgage interest rates
- Increased competition in some of the Company's local markets
- Shortages of skilled labor or raw materials used in the production of houses in one of the Company's local markets
- Increased prices for labor, land and raw materials used in the production of houses
- Increased land development cost on projects under development
- Any delays in reacting to changing consumer preference in home design
- Delays or difficulties in implementing the Company's initiatives to reduce its production and overhead cost structure
- Delays in land development or home construction resulting from adverse weather conditions in one of the Company's local markets.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits:
 - 27 Financial Data Schedule
- (b) Reports on Form 8-K:

We did not file any reports on Form 8-K during the quarter ended March 31, 2000.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Beazer Homes USA, Inc.

Date: May 8, 2000 By: /s/ David S. Weiss

David S. Weiss Name:

Executive Vice President and Chief Financial Officer

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE COMPANY'S REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2000

0000915840 BEAZER 1,000 U.S. DOLLARS

```
3-M0S
       SEP-30-2000
          JAN-01-2000
            MAR-31-2000
                1.00
                        6,305
                      0
                13,301
                      0
                 611,604
                  0
                        12,995
                    0
              673,803
             0
                     215,000
             0
                        0
                        123
                  242,345
673,803
                     332,961
            332,961
                        275,723
               317,982
                510
                  0
                0
              14,469
                  5,643
           8,826
                    0
                   0
                          0
                  8,826
                   $1.06
                 $1.06
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THE COMPANY PRESENTS A CONDENSED BALANCE SHEET THE COMPANY PRESENTS A CONDENSED BALANCE SHEET