UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest reported event): August 1, 2019

BEAZER HOMES USA, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation)

provisions:

001-12822 (Commission File Number)

54-2086934 (IRS Employer Identification No.)

1000 Abernathy Road, Suite 260 Atlanta, Georgia 30328 (Address of Principal Executive Offices)

(770) 829-3700

(Registrant's telephone number, including area code)

None

(Former name or former address, if changed since last report) Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following

Eme	rging growth company □												
	tate by check mark whether the registrant is an emerginule 12b-2 of the Securities Exchange Act of 1934 (§240)		95 of the Securities Act of 1933 (§230.405 of this chapter)										
	Common Stock, \$0.001 par value	BZH	New York Stock Exchange										
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered										
	Securities	registered pursuant to Section 12(b) of	f the Act:										
	Pre-commencement communications pursuant to Rul	le 13e-4(c) under the Exchange Act (17 C	CFR 240.13e-4(c))										
	Pre-commencement communications pursuant to Rul	le 14d-2(b) under the Exchange Act (17 G	CFR 240.14d-2(b))										
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)												
	Written communications pursuant to Rule 425 under	the Securities Act (17 CFR 230.425)											

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or

revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □

Item 2.02 Results of Operations and Financial Condition

On August 1, 2019, Beazer Homes USA, Inc. issued a press release announcing results of operations for the three and nine months ended June 30, 2019. A copy of the press release is attached hereto as Exhibit 99.1.

The information provided pursuant to this Item 2.02, including Exhibit 99.1 in Item 9.01, is "furnished" and shall not be deemed to be "filed" with the Securities and Exchange Commission or incorporated by reference in any filing under the Securities and Exchange Act of 1934, as amended, or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in any such filings.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 <u>Earnings Press Release dated August 1, 2019.</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BEAZER HOMES USA, Inc.

Date: August 1, 2019

By: /s/ Robert L. Salomon

Robert L. Salomon

Executive Vice President and Chief Financial Officer

PRESS RELEASE

Beazer Homes Reports Third Quarter Fiscal 2019 Results

ATLANTA, August 1, 2019 - Beazer Homes USA, Inc. (NYSE: BZH) (www.beazer.com) today announced its financial results for the three and nine months ended June 30, 2019.

"We are pleased to report strong third quarter results that once again exceeded or met our expectations across our key metrics," said Allan P. Merrill, President and CEO of Beazer Homes. "During the quarter, a continuation of wage growth, low unemployment and lower interest rates provided support for our solid sales and earnings performance. We also executed against our capital allocation priorities by repurchasing \$16.6 million of debt and \$10.6 million of common stock. We remain committed to full year debt reduction in excess of our share repurchases and now expect to repurchase more than \$50.0 million in debt during fiscal 2019."

"As we look ahead, our balanced growth strategy positions us to achieve higher EBITDA from a more efficient and less leveraged balance sheet. By generating higher returns, we will create enhanced value for our investors."

Beazer Homes Fiscal Third Quarter 2019 Highlights and Comparison to Fiscal Third Quarter 2018

- Net income from continuing operations of \$11.6 million, compared to net income from continuing operations of \$13.4 million in fiscal third quarter 2018
- Adjusted EBITDA of \$38.7 million, down 17.0%
- Homebuilding revenue of \$482.3 million, down 4.9% on an 8.8% decrease in home closings to 1,269 and a 4.3% increase in average selling price to \$380.1 thousand
- Homebuilding gross margin was 14.9%, down 150 basis points. Excluding impairments, abandonments and amortized interest, homebuilding gross margin was 19.4%, down 140 basis points
- SG&A as a percentage of total revenue was 12.2%, up 10 basis points year over year
- Unit orders of 1,544, up 6.5% on a 10.6% increase in average community count to 174 and a 3.7% decrease in sales/community/month to 3.0
- Dollar value of backlog of \$881.6 million, down 4.2%
- Unrestricted cash at quarter end was \$68.5 million; total liquidity was \$173.5 million
- Retired \$16.6 million of the 6.75% Senior Notes due March 2025, recognizing a \$0.4 million pre-tax gain on extinguishment of debt
- Commenced a \$10.0 million accelerated share repurchase, which settled in July 2019, and repurchased \$0.6 million of shares through open market transactions

Profitability. Net income from continuing operations was \$11.6 million, generating diluted earnings per share of \$0.38. This included energy tax credits of \$4.4 million and a gain on debt extinguishment of \$0.4 million. Third quarter adjusted EBITDA of \$38.7 million was down \$7.9 million compared to the same period last year.

Orders. Net new orders for the third quarter increased 6.5% from the prior year, to 1,544. The increase in net new orders was driven by a 10.6% increase in average community count to 174. The cancellation rate for the quarter was 15.2%, down 340 basis points from the previous year.

Homebuilding Revenue. Third quarter homebuilding revenue was \$482.3 million, down 4.9% from the same period last year. The average selling price rose 4.3% to \$380.1 thousand, offset by an 8.8% decrease in home closings to 1,269 homes.

Backlog. The dollar value of homes in backlog as of June 30, 2019 decreased 4.2% to \$881.6 million, or 2,264 homes, compared to \$920.7 million, or 2,371 homes, at the same time last year. The average selling price of homes in backlog was \$389.4 thousand, essentially flat year over year.

Homebuilding Gross Margin. Homebuilding gross margin (excluding impairments, abandonments and amortized interest) was 19.4% for the third quarter, down 140 basis points from the same period in fiscal 2018.

SG&A Expenses. Selling, general and administrative expenses, as a percentage of total revenue, were 12.2% for the quarter, up 10 basis points compared to the prior year. On an absolute dollar basis, SG&A was down over \$3.0 million year over year.

Liquidity. At the close of the third quarter, the Company had approximately \$173.5 million of available liquidity, including \$68.5 million of unrestricted cash and \$105.0 million available on its secured revolving credit facility after accounting for borrowings.

Share and Debt Repurchases. The Company retired \$16.6 million of its outstanding 6.75% unsecured Senior Notes due March 2025 at an average price of \$96.61 per \$100 principal amount. We entered into an accelerated share repurchase (ASR) agreement during the quarter to repurchase \$10.0 million of our outstanding common stock, which was completed during July 2019. A total of 1.0 million shares were purchased through the ASR at an average price per share of \$9.87. In addition, the Company repurchased \$0.6 million of shares through open market transactions during the quarter. Year to date, the Company has repurchased \$21.7 million of debt and \$34.6 million of stock.

Gatherings

The Company continued the rollout of its Gatherings active-adult communities during the third quarter of fiscal 2019. New projects were approved in Charleston and Maryland, expanding Gatherings' geographic footprint to seven of Beazer's 16 divisions. Orlando and Dallas are currently selling and closing Gatherings homes, and projects are underway in Nashville, Houston, and Atlanta.

Summary results for the three and nine months ended June 30, 2019 are as follows:

	 Th	,			
	2019		2018		Change*
New home orders, net of cancellations	 1,544		1,450		6.5 %
Orders per community per month	3.0		3.1		(3.7)%
Average active community count	174		157		10.6 %
Actual community count at quarter-end	173		158		9.5 %
Cancellation rates	15.2%		18.6%		-340 bps
Total home closings	1,269		1,391		(8.8)%
Average selling price (ASP) from closings (in thousands)	\$ 380.1	\$	364.5		4.3 %
Homebuilding revenue (in millions)	\$ 482.3	\$	507.0		(4.9)%
Homebuilding gross margin	14.9%		16.4%		-150 bps
Homebuilding gross margin, excluding impairments and abandonments (I&A)	14.9%		16.4%		-150 bps
Homebuilding gross margin, excluding I&A and interest amortized to cost of sales	19.4%		20.8%		-140 bps
Income from continuing operations before income taxes (in millions)	\$ 9.4	\$	17.7	\$	(8.3)
(Benefit) expense from income taxes (in millions)	\$ (2.2)	\$	4.3	\$	(6.5)
Income from continuing operations (in millions)	\$ 11.6	\$	13.4	\$	(1.8)
Basic income per share from continuing operations	\$ 0.38	\$	0.42	\$	(0.04)
Diluted income per share from continuing operations	\$ 0.38	\$	0.41	\$	(0.03)
Income from continuing operations before income taxes (in millions)	\$ 9.4	\$	17.7	\$	(8.3)
(Gain) on debt extinguishment (in millions)	\$ (0.4)	\$	17.7	\$	(0.4)
Inventory impairments and abandonments (in millions)	\$ (0.4)	\$	0.2	\$	(0.4)
Income from continuing operations excluding gain on debt extinguishment and inventory impairments	_	Ф	0.2	Ф	(0.2)
and abandonments before income taxes (in millions)	\$ 9.0	\$	17.9	\$	(8.9)
Income from continuing operations excluding gain on debt extinguishment and inventory impairments and abandonments after income taxes (in millions) ⁺	\$ 11.2	\$	13.5	\$	(2.3)
					(=.0)
Net income	\$ 11.6	\$	13.4	\$	(1.8)
Land and land development spending (in millions)	\$ 102.8	\$	155.5	\$	(52.7)
					, ,
Adjusted EBITDA (in millions)	\$ 38.7	\$	46.6	\$	(7.9)
LTM Adjusted EBITDA (in millions)	\$ 188.2	\$	191.4	\$	(3.2)

^{*} Change and totals are calculated using unrounded numbers.

⁺ For the three months ended June 30, 2019, the gain on debt extinguishment was tax-effected at the effective tax rate of 25.7%. For the three months ended June 30, 2018, inventory impairments and abandonments were tax-effected at the effective tax rate of 26.7%.

[&]quot;LTM" indicates amounts for the trailing 12 months.

	Nine Months Ended June 30,						
		2019		2018		Change*	
New home orders, net of cancellations		4,118		4,239		(2.9)%	
LTM orders per community per month		2.7		3.0		(10.0)%	
Cancellation rates		16.1%		17.2%		-110 bps	
Total home closings		3,486		3,723		(6.4)%	
ASP from closings (in thousands)	\$	374.1	\$	353.4		5.9 %	
Homebuilding revenue (in millions)	\$	1,304.2	\$	1,315.8		(0.9)%	
Homebuilding gross margin		6.8%		16.5%		-970 bps	
Homebuilding gross margin, excluding impairments and abandonments (I&A)		15.2%		16.5%		-130 bps	
Homebuilding gross margin, excluding I&A and interest amortized to cost of sales		19.6%		21.0%		-140 bps	
(Loss) income from continuing operations before income taxes (in millions)	\$	(126.1)	\$	7.9	\$	(134.0)	
(Benefit) expense from income taxes (in millions)	\$	(44.3)	\$	113.4	\$	(157.7)	
Loss from continuing operations (in millions)	\$	(81.9)	\$	(105.5)	\$	23.6	
Basic and diluted loss per share from continuing operations	\$	(2.65)	\$	(3.29)	\$	0.64	
(Loss) income from continuing operations before income taxes (in millions)	\$	(126.1)	\$	7.9	\$	(134.0)	
(Gain) loss on debt extinguishment (in millions)	\$	(0.6)	\$	25.9	\$	(26.5)	
Inventory impairments and abandonments (in millions)	\$	148.6	\$	0.2	\$	148.4	
Income from continuing operations excluding (gain) loss on debt extinguishment and inventory							
impairments and abandonments before income taxes (in millions)	\$	21.9	\$	34.0	\$	(12.1)	
Income from continuing operations excluding (gain) loss on debt extinguishment, inventory							
impairments and abandonments, and remeasurement of deferred tax assets due to Tax Act after income taxes (in millions) ⁺	\$	25.5	\$	27.9	\$	(2.4)	
taxes (iii iiiiiiioiis)	J	25.5	Ф	21.9	Ф	(2.4)	
No. 1	Ф	(01.0)	¢.	(10(0)	¢.	24.0	
Net loss	\$	(81.9)	\$	(106.0)	\$	24.0	
Land and land development spending (in millions)	\$	363.6	\$	440.6	\$	(77.0)	
Land and land development spending (in minions)	Φ	303.0	ψ	11 0.0	Φ	(77.0)	

^{*} Change and totals are calculated using unrounded numbers.

Adjusted EBITDA (in millions)

98.1

114.6

(16.4)

	 As of June 30,						
	2019		2018	Change			
Backlog units	2,264		2,371	(4.5)%			
Dollar value of backlog (in millions)	\$ 881.6	\$	920.7	(4.2)%			
ASP in backlog (in thousands)	\$ 389.4	\$	388.3	0.3 %			
Land and lots controlled	21,717		22,524	(3.6)%			

⁺ For the nine months ended June 30, 2019, inventory impairments and abandonments recognized during the second quarter of fiscal 2019 were tax-effected at the tax rate of 27.5%. For the prior year period, loss on debt extinguishment and inventory impairments and abandonments were tax-effected at the effective tax rate of 26.7%, which excludes the impact of the \$112.6 million provisional tax expense that was recognized due to the remeasurement of our deferred tax assets as a result of the enactment of the Tax Cut and Jobs Act (Tax Act) in December 2017.

Conference Call

The Company will hold a conference call on August 1, 2019 at 5:00 p.m. ET to discuss these results. Interested parties may listen to the conference call and view the Company's slide presentation on the "Investor Relations" page of the Company's website, www.beazer.com. In addition, the conference call will be available by telephone at 800-475-0542 (for international callers, dial 517-308-9429). To be admitted to the call, enter the pass code "8571348." A replay of the conference call will be available, until 10:00 PM ET on August 8, 2019 at 866-499-4561 (for international callers, dial 203-369-1806) with pass code "3740."

Headquartered in Atlanta, Beazer Homes (NYSE: BZH) is one of the country's largest homebuilders. Every Beazer home is designed and built to provide Surprising Performance, giving you more quality and more comfort from the moment you move in - saving you money every month. With Beazer's Choice PlansTM, you can personalize your primary living areas - giving you a choice of how you want to live in the home, at no additional cost. And unlike most national homebuilders, we empower our customers to shop and compare loan options. Our Mortgage Choice program gives you the resources to easily compare multiple loan offers and choose the best lender and loan offer for you, saving you thousands over the life of your loan. We build our homes in Arizona, California, Delaware, Florida, Georgia, Indiana, Maryland, Nevada, North Carolina, South Carolina, Tennessee, Texas, and Virginia. For more information, visit beazer.com, or check out beazer.com on Facebook, Instagram and Twitter.

This press release contains forward-looking statements. These forward-looking statements represent our expectations or beliefs concerning future events, and it is possible that the results described in this press release will not be achieved. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, among other things: (i) economic changes nationally or in local markets, changes in consumer confidence, and wage levels, declines in employment levels, inflation or increases in the quantity and decreases in the price of new homes and resale homes on the market; (ii) the cyclical nature of the homebuilding industry and a potential deterioration in homebuilding industry conditions; (iii) factors affecting margins, such as decreased land values underlying land option agreements, increased land development costs on communities under development or delays or difficulties in implementing initiatives to reduce our production and overhead cost structure; (iv) the availability and cost of land and the risks associated with the future value of our inventory, such as asset impairment charges we took on select California assets during the second quarter of fiscal 2019; (v) shortages of or increased prices for labor, land or raw materials used in housing production, and the level of quality and craftsmanship provided by our subcontractors; (vi) estimates related to homes to be delivered in the future (backlog) are imprecise, as they are subject to various cancellation risks that cannot be fully controlled; (vii) increases in mortgage interest rates, increased disruption in the availability of mortgage financing, a change in tax laws regarding the deductibility of mortgage interest for tax purposes or an increased number of foreclosures; (viii) our cost of and ability to access capital, due to factors such as limitations in the capital markets or adverse credit market conditions, and ability to otherwise meet our ongoing liquidity needs, including the impact of any downgrades of our credit ratings or reductions in our tangible net worth or liquidity levels; (ix) our ability to reduce our outstanding indebtedness and to comply with covenants in our debt agreements or satisfy such obligations through repayment or refinancing; (x) our ability to implement and complete our capital allocation plans, including our share and debt repurchase programs; (xi) increased competition or delays in reacting to changing consumer preferences in home design; (xii) weather conditions or other related events that could result in delays in land development or home construction, increase our costs or decrease demand in the impacted areas; (xiii) estimates related to the potential recoverability of our deferred tax assets, and a potential reduction in corporate tax rates that could reduce the usefulness of our existing deferred tax assets; (xiv) potential delays or increased costs in obtaining necessary permits as a result of changes to, or complying with, laws, regulations or governmental policies, and possible penalties for failure to comply with such laws, regulations or governmental policies, including those related to the environment; (xv) the results of litigation or government proceedings and fulfillment of any related obligations; (xvi) the impact of construction defect and home warranty claims; (xvii) the cost and availability of insurance and surety bonds, as well as the sufficiency of these instruments to cover potential losses incurred; (xviii) the performance of our unconsolidated entities and our unconsolidated entity partners; (xix) the impact of information technology failures or data security breaches; (xx) terrorist acts, natural disasters, acts of war or other factors over which we have little or no control; or (xxi) the impact on homebuilding in key markets of governmental regulations limiting the availability of water.

Any forward-looking statement speaks only as of the date on which such statement is made and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time-to-time, and it is not possible to predict all such factors.

CONTACT: Beazer Homes USA, Inc.

David I. Goldberg Vice President of Treasury and Investor Relations 770-829-3700 investor.relations@beazer.com

-Tables Follow-

BEAZER HOMES USA, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		Three Mo	nths Er e 30,	ided	Nine Months Ended June 30,						
in thousands (except per share data)		2019		2018		2019		2018			
Total revenue	\$	482,738	\$	511,521	\$	1,306,038	\$	1,339,188			
Home construction and land sales expenses		410,974		428,109		1,107,681		1,119,870			
Inventory impairments and abandonments		_		168		148,618		168			
Gross profit		71,764		83,244		49,739		219,150			
Commissions		18,230		19,535		49,965		51,225			
General and administrative expenses		40,749		42,473		116,763		120,610			
Depreciation and amortization		3,242		3,656		8,912		9,229			
Operating income (loss)		9,543		17,580		(125,901)		38,086			
Equity in income of unconsolidated entities		299		147		316		302			
Gain (loss) on extinguishment of debt		358		_		574		(25,904)			
Other expense, net		(755)		(30)		(1,134)		(4,628)			
Income (loss) from continuing operations before income taxes	-	9,445	-	17,697		(126,145)	-	7,856			
(Benefit) expense from income taxes		(2,180)		4,268		(44,260)		113,386			
Income (loss) from continuing operations		11,625		13,429		(81,885)		(105,530)			
Loss from discontinued operations, net of tax		(23)		(20)		(64)		(450)			
Net income (loss)	\$	11,602	\$	13,409	\$	(81,949)	\$	(105,980)			
Weighted average number of shares:											
Basic		30,250		32,147		30,926		32,113			
Diluted		30,489		32,726		30,926		32,113			
Basic income (loss) per share:											
Continuing operations	\$	0.38	\$	0.42	\$	(2.65)	\$	(3.29)			
Discontinued operations		_		_		_		(0.01)			
Total	\$	0.38	\$	0.42	\$	(2.65)	\$	(3.30)			
Diluted income (loss) per share:											
Continuing operations	\$	0.38	\$	0.41	\$	(2.65)	\$	(3.29)			
Discontinued operations		_		_		_		(0.01)			
Total	\$	0.38	\$	0.41	\$	(2.65)	\$	(3.30)			
		Three Mo	nths Er	ıded			nths Ended				
Capitalized Interest in Inventory		2019		2018		2019		2018			
Capitalized interest in inventory, beginning of period	\$	144,756	\$	149,034	\$	144,645	\$	139,203			
Interest incurred		26,782		25,803		77,506		76,850			
Capitalized interest impaired		_		_		(13,907)		_			
Interest expense not qualified for capitalization and included as othe expense	er	(961)		(205)		(1,800)		(5,290)			
Capitalized interest amortized to home construction and land sales		(21,752)		(22,450)		(57,619)		(58,581)			
expenses		(21,732)		(22,730)		(87,017)		(30,301)			

BEAZER HOMES USA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

in thousands (except share and per share data)		June 30, 2019	Se	ptember 30, 2018
ASSETS				
Cash and cash equivalents	\$	68,491	\$	139,805
Restricted cash		16,293		13,443
Accounts receivable (net of allowance of \$358 and \$378, respectively)		20,287		24,647
Owned inventory		1,702,724		1,692,284
Investments in unconsolidated entities		3,941		4,035
Deferred tax assets, net		258,713		213,955
Property and equipment, net		28,276		20,843
Goodwill		11,376		9,751
Other assets		10,178		9,339
Total assets	\$	2,120,279	\$	2,128,102
LIABILITIES AND STOCKHOLDERS' EQUITY				
Trade accounts payable	\$	152,441	\$	126,432
Other liabilities		117,635		126,389
Total debt (net of premium of \$2,061 and \$2,640, respectively, and debt issuance costs of \$12,027 and \$14,336 respectively)	,	1,316,367		1,231,254
Total liabilities		1,586,443		1,484,075
Stockholders' equity:		1,000,110		1,101,070
Preferred stock (par value \$0.01 per share, 5,000,000 shares authorized, no shares issued)		<u></u>		<u> </u>
Common stock (par value \$0.001 per share, 63,000,000 shares authorized, 31,047,607 issued and outstanding and 33,522,046 issued and outstanding, respectively)		31		34
Paid-in capital		851,786		880,025
Accumulated deficit		(317,981)		(236,032)
Total stockholders' equity		533,836		644,027
Total liabilities and stockholders' equity	\$	2,120,279	\$	2,128,102
Inventory Breakdown				
Homes under construction	\$	679,181	\$	476,752
Development projects in progress	Ψ	753,048	Ψ	907,793
Land held for future development		28,531		83,173
Land held for sale		13,352		7,781
Capitalized interest		148,825		144,645
Model homes		79,787		72,140
Total owned inventory	\$	1,702,724	\$	1,692,284
roun owned inventory	Ψ	1,702,727	Ψ	1,072,204

BEAZER HOMES USA, INC. CONSOLIDATED OPERATING AND FINANCIAL DATA – CONTINUING OPERATIONS

		Three Months	Ended	Nine Months Ended June 30,						
SELECTED OPERATING DATA		2019		2018		2019		2018		
Closings:										
West region		674		701		1,881		1,879		
East region		246		299		647		803		
Southeast region		349		391		958		1,041		
Total closings		1,269		1,391		3,486		3,723		
New orders, net of cancellations:										
West region		850		795		2,175		2,235		
East region		334		274		869		854		
Southeast region		360		381		1,074		1,150		
Total new orders, net		1,544		1,450		4,118		4,239		
							une 30			
Backlog units at end of period:						2019	_	2018		
West region						1,152		1,235		
East region						503		464		
Southeast region						609		672		
Total backlog units						2,264		2,371		
Dollar value of backlog at end of period (in millions)					\$	881.6	\$	920.7		
in thousands		Three Months Ended June 30,				Nine Months Ended June 30,				
SUPPLEMENTAL FINANCIAL DATA		2019		2018		2019		2018		
Homebuilding revenue:										
West region	\$	238,723	\$	241,588	\$	658,097	\$	642,505		
East region		117,934		128,880		299,450		318,299		
Southeast region		125,659		136,496		346,696		355,029		
Total homebuilding revenue	\$	482,316	\$	506,964	\$	1,304,243	\$	1,315,833		
Revenue:										
Homebuilding	\$	482,316	\$	506,964	\$	1,304,243	\$	1,315,833		
Land sales and other		422		4,557		1,795		23,355		
Total revenue	\$	482,738	\$	511,521	\$	1,306,038	\$	1,339,188		
Gross profit (loss):										
Homebuilding	\$	71,719	\$	83,043	\$	88,190	\$	217,641		
Land sales and other	Ψ	45	Ψ	201	Ψ	(38,451)	Ψ	1,509		

\$

71,764 \$

Total gross loss

49,739 \$

219,150

83,244 \$

Reconciliation of homebuilding gross profit and the related gross margin before impairments and abandonments and interest amortized to cost of sales to homebuilding gross profit and gross margin, the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that this information assists investors in comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective level of impairments and level of debt.

			Three Months	End	ed June 30,]	Nine Months Ended June 30,						
in thousands Homebuilding gross profit/margin		2019			2018			2019			2018				
		71,719	14.9%	\$	83,043	16.4%	\$	88,190	6.8%	\$	217,641	16.5%			
Inventory impairments and abandonments (I&A)		_			_			110,030			_				
Homebuilding gross profit/margin before I&A		71,719	14.9%		83,043	16.4%		198,220	15.2%		217,641	16.5%			
Interest amortized to cost of sales		21,752			22,441			57,619			58,564				
Homebuilding gross profit/margin before I&A and interest amortized to cost of sales	\$	93,471	19.4%	\$	105,484	20.8%	\$	255,839	19.6%	\$	276,205	21.0%			

Reconciliation of Adjusted EBITDA to total company net income (loss), the most directly comparable GAAP measure, is provided for each period discussed below. Management believes that Adjusted EBITDA assists investors in understanding and comparing the operating characteristics of homebuilding activities by eliminating many of the differences in companies' respective capitalization, tax position and level of impairments. These EBITDA measures should not be considered alternatives to net income (loss) determined in accordance with GAAP as an indicator of operating performance.

	Three Months	Ended	June 30,		Ended	LTM Ended June 30,(a)					
in thousands	2019		2018		2019		2018		2019	2018	
Net income (loss)	\$ 11,602	\$	13,409	\$	(81,949)	\$	(105,980)	\$	(21,344)	\$	(72,326)
(Benefit) expense from income taxes	(2,187)		4,261		(44,279)		113,233		(63,139)		117,186
Interest amortized to home construction and land sales expenses and capitalized interest impaired	21,752		22,450		71,526		58,581		106,058		90,043
Interest expense not qualified for capitalization	961		205		1,800		5,290		1,835		8,694
EBIT	32,128		40,325		(52,902)		71,124		23,410		143,597
Depreciation and amortization and stock-based compensation amortization	6,941		6,140		16,905		16,921		24,049		22,623
EBITDA	39,069		46,465		(35,997)		88,045		47,459		166,220
(Gain) loss on extinguishment of debt	(358)		_		(574)		25,904		1,361		22,971
Inventory impairments and abandonments (b)	_		168		134,711		618		139,081		2,255
Joint venture impairment and abandonment charges	_		_		_		_		341		_
Adjusted EBITDA	\$ 38,711	\$	46,633	\$	98,140	\$	114,567	\$	188,242	\$	191,446

⁽a) "LTM" indicates amounts for the trailing 12 months.

⁽b) In periods during which we impaired certain of our inventory assets, capitalized interest that is impaired is included in the line above titled "Interest amortized to home construction and land sales expenses and capitalized interest impaired." We recognized no impairment of capitalized interest during the three months ended June 30, 2019 and 2018. During the nine and twelve months ended June 30, 2019, we impaired capitalized interest of \$13.9 million and \$15.9 million, respectively, compared to capitalized interest impairments of less than \$0.1 million for the nine and twelve months ended June 30, 2018, respectively.